

PACRA TRANSITION STUDY A Decade in Transition : CY09 – CY18



You can't control what you can't measure Adapted from words of Tom DeMarco



Humaira Jamil Senior Manager – Criteria / Compliance Officer



Concept & Regulatory Framework

- What is a Transition & Default Study?
- Why need a Transition & Default Study?
- What is the Regulatory Framework & Best Practices Guidelines regarding Transition & Default Study?



Definition & Rationale

WHAT IS A TRANSITION & DEFAULT STUDY?

A Set of Standardized Tools & Analyses for a Credit Rating Agency's (CRA) ratings' performance appraisal

WHY NEED A TRANSITION & DEFAULT STUDY?

- Self Assessment of CRA
- Peer Analysis with other CRAs
- Regulatory Requirement

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context

Transition & Default Trends

Regulatory Framework

SECP

III-11-A-(I): A credit rating company shall, - publish annually, within one month of calendar year, a comprehensive default and transition study developed in line with methodologies practiced by credit rating agencies globally. The annual default and transition study must contain cumulative default rates (CDRs) and transitions for each rating grade for periods 1, 3 and 5 years

Credit Rating Companies Regulations, 2016 | August 05, 2016 Annexure H



Other information to be disseminated on the website of a credit rating company/agency

3: Detail of transitions/changes in the credit ratings reviewed during the last five years. The detail should contain the ratings upgraded, downgraded and those remained unchanged. For ease of comparison both the rating i.e. before and after the review and the number of notches upgraded or downgraded should be disclosed.

6: Definition of the term, "default".

7: Entity-wise list of defaults for all the outstanding issues and for all the issues redeemed during the last five years.

8: Rating scale-wise list of default for all the outstanding issues and for all the issues redeemed during the last five years separately for structured instruments and non-structured instruments.

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context

Transition & Default Trends





Regulatory Framework

SBP

d) Disclosure: ECAI should demonstrate that it provide access to information that are sufficient to enable its stakeholders to make decision about the appropriateness of risk assessments. The purpose of this disclosure requirement is to promote transparency and bring in market discipline. ECAI is therefore expected to make public following information:

2. Definition of default

- **6.** Actual default rates experienced in each assessment category
- 7. Transition matrices

Eligibility Criteria for recognition of External Credit Assessment Institutions (ECAIs), July 2005 a) Objectivity of the methodology: ECAI should have methodology of assigning credit rating that is rigorous, systematic, continuous and subject to validation. To establish that ECAI fulfills this primary component of eligibility criteria, it must demonstrate that it meets minimum standards given below:

5. ECAI should demonstrate that the rating methodologies are subject to quantitative back testing. For this purpose, ECAI should calculate and publish default studies, recovery studies and transition matrices. For the purpose, the ECAI should have a definition of default that is equivalent to international standard and is relevant to domestic market.

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context

Transition & Default Trends





Best Practices Guidelines

ACRAA

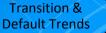
ACRAA Explanation of Clause 3.8 -

- 1. Each rating agency should publish at least annually a default and transition study along with the methodology
- 2. The default study should provide details of the following:
 - Annual default rates for each rating category;
 - 3-year average cumulative default rates;
 - 1-year transition rates

Code of Conduct Fundamentals for domestic Credit Rating Agencies – April 2011

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context





Best Practices Guidelines

IOSCO

3.18: To promote transparency and to enable investors and other users of credit ratings to compare the performance of different CRAs, a CRA should disclose sufficient information about the historical transition and default rates of its credit rating categories with respect to the classes of entities and obligations it rates. This information should include verifiable, quantifiable historical information, organized over a period of time, and, where possible, standardized in such a way to assist investors and other users of credit ratings in comparing different CRAs. If the nature of the rated entity or obligation or other circumstances make such historical transition or default rates inappropriate, statistically invalid, or otherwise likely to mislead investors or other users of credit ratings, the CRA should disclose why this is the case.

CODE OF CONDUCT FUNDAMENTALS FOR CREDIT RATING AGENCIES

- REVISED MARCH 2015

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context

Transition & Default Trends



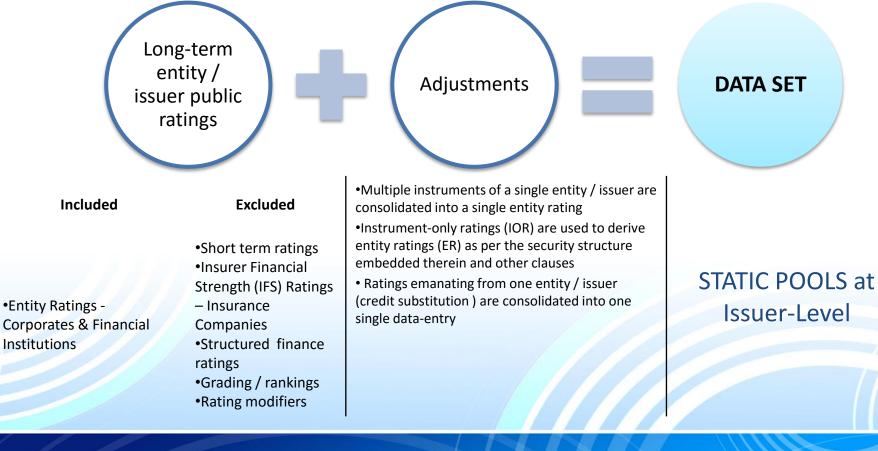
PACRA Transition & Default Methodology

- What are the Study Inputs?
- What are Static Pools?
- How is Rating Transition Analysis conducted?
- How Default Analysis is interpreted?

For further details: REFER to the detailed methodology document "Transition & Default Methodology" available on PACRA's website:

www.pacra.com

STUDY INPUTS - Data Set & Adjustments



Corporates & Financial Institutions

> Concept & **Applicable Law**

PACRA Transition **Transition Study** Methodology Limitations

Context

Transition & Default Trends



STATIC POOLS

WHAT ARE STATIC **POOLS**?

Pools Static are groupings of data that stay together in the group for the ENTIRE LENGTH & BREADTH of the measurement period of the pool

What is the Measurement Period?

What is Withdrawal Adjustment?

Where do Initial ratings GO?

CAN We HIDE our defaults by "withdrawing" them anytime postdefault?

Limitations

- Annual (Single / Multiple)
- Monthly (Smallest measurement period)
- PACRA Static Pools are adjusted for all withdrawals during a measurement period
- An initial rating of CY17 will form part of the next year (CY18) pool, if not withdrawn
- NO, a rating put in default & subsequently withdrawn is reported as "D" ONLY.

Concept & **Applicable Law** **PACRA Transition** Methodology

Transition Study

Context

Transition & Default Trends



RATING TRANSITION ANALYSIS – Transition Rates

Transition rates are defined as statistics quantifying the transition of ratings on the rating scale.

There are three kinds of Transition Rates:

PACRA Transition

Methodology

Concept &

- *Upgrade Rate:* The rate of upward rating transition (*Ceiling:* Triple A "AAA")
- *Downgrade Rate:* The rate of downward rating transition (*Floor:* Single C "C")
- Default Rate: Proportion of entities / issuers that have been assigned a Default "D" rating (As per PACRA Default Policy "How PACRA Recognizes Default") to the total number of entities / issuers

Transition Study

Limitations

Transition &

Default Trends

Peer Analysis

Context

RATING TRANSITION ANALYSIS – Transition matrix illustrated



							5-Year	Fransit	ion Matri	x (Year 1	– Year 5)							
									End-o	f-Year (Ye	ear 5)							
Beginning- of -Year (Year 1)	Withdrawa l adjusted static pool	AAA	AA+	AA	AA-	A+	Α	A-	BBB+	BBB	BBB-	BB+	BB	BB-	В	ccc-c	D	Withdrawal
AAA	4	75%	25%	-	-	-	1	Stabi	lity of rat	tings is n	neasured		-	-	-	-	-	1
AA+	8	50%	50%	· ·	-	-	[а	long the	diagona ion matr			-	-	-	-	-	-
AA	1	-	-	-	100%	- /	-	-	transit	ion matr	IX	-	-	-	-	-	-	-
AA-	10	30%	-	-	30%	-	-	-	-	-	-	40%	-	-	-	-	-	-
A+	1	<u>^</u>	-	-	-	-	-	-	-	-	\nearrow	-	-	-	-	-	100%	2
Α	2	ł	-	-	-	-	-	-	- /		-	-	-	-	-	-	100%	5
A-	-	-		transitio	on of ratin	gs is				-	-	-	-	-	-	-	-	-
BBB+	-				n either sig				-	-	-	-	-	-	-	-	-	-
BBB	-///	-		gonal of a	a transitio	n matrix	-	-	-	-	•	-	-	•	-	•	•	-
BBB-	- / /	1- 11	-/-	/-	-	-	-	-	-	-	-	- /	- /	•	-	-	-	-
BB+			(- /	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
BB	-	-/	1		-	-	-	-	-	- /	- /	-/	-	-	-	-	-	-
BB-	- /	-/	-	-	-	-	-	-	-	- /	1	- /	-//	-	-	-	-	- / ///
В	-	-	-	-	-	-	-	-	-	-/	/- //		- /		-	-	-	-
CCC-C		-	-	-	-	-	-	-	-	1- 1					-	-	-	
																		H
		Concept plicable			CRA Trar Methodo			ransi Lim	tion Studitations	dy	Co	ontext	>		isition Ilt Tre		Pee	er Analysis

INTERPRETING — Default rates



PACRA'S DEFAULT RATES ARE USEFUL BOTH AS STATEMENTS OF HISTORICAL FACT AS WELL AS UNBIASED ESTIMATES OF EXPECTED DEFAULT PROBABILITIES

ANNUAL DEFAULT RATES (ADRS)

An ADR reflects the probability that an entity / issuer that has survived in a Static Pool in the beginning of a particular year will default by the end of the same year

CUMULATIVE DEFAULT RATES (CDRs)

A CDR reflects the probability that an entity / issuer that has survived in a Static Pool upto the beginning of each subsequent year of the Measurement Period underlying the CDR will default by the end of last year of such Measurement Period. A CDR chain links performance within each year covered by the Measurement Period through incremental default rates called marginal default rates (MDRs)

Pros	and	Cons
------	-----	------

ADRs

Conventionally reported default rate

Easy to understand

•Cannot be compared across time and CRAs

CDRs

- •Captures the effect of numerous business cycles
- Better comparability across time and CRAs

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Cor

Context

Transition & Default Trends



INTERPRETING — Time-to-default statistics

PACRA Transition

Methodology



Time-to-default - A term denoting how far a rating lies from the time of its default.

TIME-TO-DEFAULT FROM INITIAL RATINGS

Measures the time elapsed between the initial rating (As assigned by PACRA) and default

Concept &

Applicable Law

TIME-TO-DEFAULT FROM ALL RATINGS

Measures the rating path to default, tracking from the time of initial rating to all successive rating transitions on the rating scale prior to default

Transition &

Default Trends

Peer Analysis

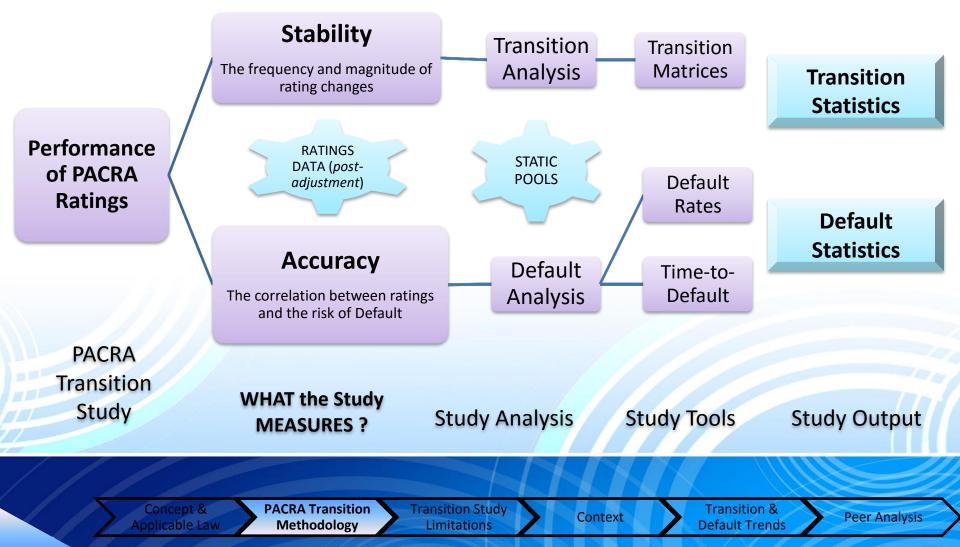
The higher / lower a rating is on the rating scale, the farther / nearer it should be to default in terms of this measure

Transition Study

Limitations

Context

SCHEMATIC — A typical Transition & Default Study





PACRA Transition & Default Trends

- Where lies the risk in PACRA's Rating Universe?
- What are the key rating transition and default trends ?
- How PACRA's ratings measure up to <u>Stability</u>?
- How PACRA's ratings measure up to <u>Accuracy</u>?

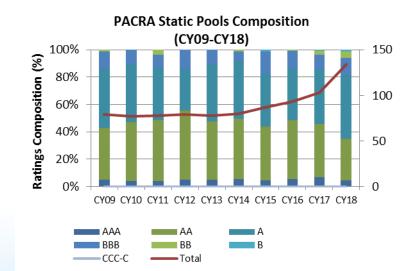
This Transition & Default Study is the eleventh compilation of PACRA's Transition & Default Study. The study captures the performance of PACRA ratings assigned from **CY09– CY18 – a ten-year period**

Measurement Period: Annual
Number of static Pools: 55
Transition & Default Rates expressed in percentage

5

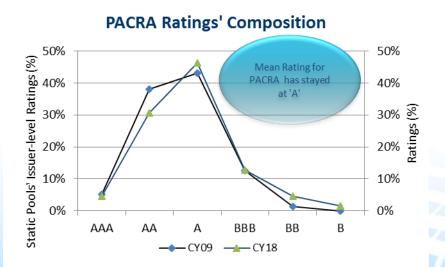


RISK – Universe Composition & Concentration

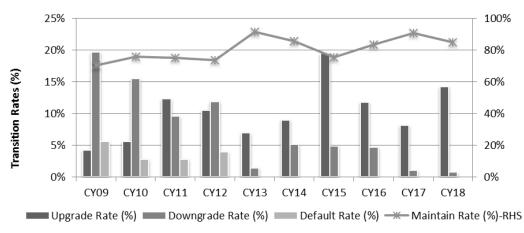


✓ Concentration in higher rating categories

CR







Annual Rating Activity Trends

Rating Transition



- Key Trends

✓ Rating drift is decidedly positive: The ratio of downgrades versus upgrades moved from 5-to-0.2 in CY09 to 3-to-0.3 in CY10. The situation has improved strongly with CY18 exhibiting ratio of downgrades versus upgrades of 0.1-to-18

•Rating Drift is Calculated as downgrade rate (%) divided by the upgrade rate (%) versus the upgrade rate (%) divided by the downgrade rate (%

		CY09	CY10	CY11	CY12	CY13	CY14	CY15	CY16	CY17	CY18
	Upgrade Rate (%)	4.2%	5.6%	12.3%	10.5%	6.9%	9.0%	19.5%	11.8%	8.2%	14.3%
Transition Rates (%)	Downgrade Rate (%)	19.7%	15.5%	9.6%	11.8%	1.4%	5.1%	4.9%	4.7%	1.0%	0.8%
	Maintain Rate (%)-RHS	70.4%	76.1%	75.3%	73.7%	91.7%	85.9%	75.6%	83.5%	90.8%	84.9%
	Default Rate (%)	5.6%	2.8%	2.7%	3.9%	-	-	-	-	-	-

Concept & **Applicable Law** Methodology

PACRA Transition **Transition Study** Limitations

Context

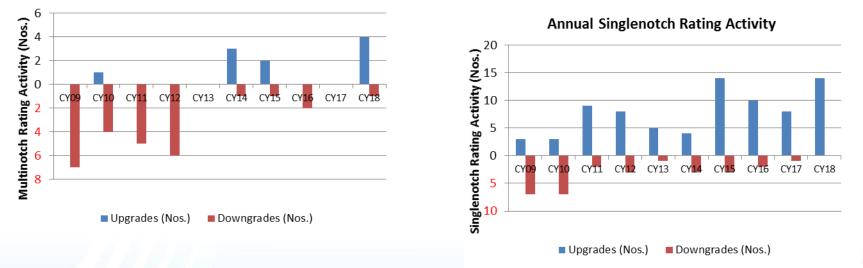
Transition & **Default Trends**





Rating transition – Activity

Annual Multinotch Rating Activity



✓ In CY09 & CY10, multi-notch downgrades outpaced upgrades by 7-to-0 and 4-to-1 respectively. In CY18, considerable multinotch rating activity was witnessed and such upgrades outpaced such downgrades by 4-to-1. Singlenotch upgrades clocked in an impressive 14 versus no such downgrades.

•Multi-notch rating action: A multi-notch rating action is defined as an upgrade / downgrade of more than one notch



Rating transition – CY18 Transition & Stability

									Enc	d of Yea	r (CY18	3)								
Transition (Years) : 1	Withdrawal Adjusted Static Pool	AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	в	В-	ccc-c	D	Withdrawals
AAA	6	100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	•	0
AA+	9	11.1%	88.9%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
AA AA-	18	-	11.1%	88.9%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
AA-	14	-	-	14.3%	85.7%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
A+	15	-	-	-	-	100.0%		-	-	-	-	-	-	-	-	-	-	-	-	1
A A- BBB+	22	-	-	-	4.5%	9.1%	86.4%	-	-	-	-	-	-	-	-	-	-	-	-	0
A-	24	-	-	-	-	-	-	100.0%	-	-	-	-	-	-	-	-	-	-	•	0
BBB+	5	-	-	-	-	-	-	60.0%	40.0%	-	-	-	-	-	-	-	-	-	-	2
BBB	3	-	-	-	-	-	-	33.3%	33.3%	33.3%	-	-	-	-	-	-	-	-	-	3
BBB-	3	-	-	-	-	-	-	33.3%	-	-	66.7%	-	-	-	-	-	-	-	-	1
BB+	3	-	-	-	-	-	-	-	-	-	66.7%	33.3%	-	-	-	-	-	-	-	1
BB	1	-	-	-	-	-	-	100.0%	-	-	-	-	-	-	-	-	-	-	-	0
BB-	1	-	-	-	-	-	-	-	-	-	-	-	100.0%	-	-	-	-	-	-	0
B+	1	-	-	-	-	-	-	-	-	-	-	-	-	-	100.0%	-	-	-	-	-
В В-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100.0%	-	-
	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CCC-C	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100.0%	-	-

Static Pool Size: 126 \checkmark In **CY18**, the upgrade rate maintained its rising trend, that also at a brisk pace as compared to CY17 **(CY18: 14%;** CY17: 8%). The downgrade rate has been subdued (CY18: 0.8%; CY17: 1%).

✓ Upgrades were strongly dominated by corporates (Corporates: 14; Financial Institutions: 4). Corporate upgrades were diversified across sectors such as power, chemicals, textiles, construction, communication, engineering. 4 upgrades belonged to a single issuer -Engro. There were 4 multinotch upgrades

✓. Downgrades There was only one multinotch downgrade – a Financial institution

Concept &

Applicable Law

PACRA Transition **Transition Study** Methodology Limitations







Rating transition – Average Annual Transition & Stability

PACRA Transition

Methodology

Concept &

Applicable Law

										Aver	age Anni	ual Trans	sition (CY	09-CY18)						
	Transition Period (1-Year)	AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	BB+	вв	BB-	B+	в	В-	ссс-с	D	Withdrawal- Adjusted Static Pool	Data Coun
	AAA	95.3%	4.7%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4.3	43
18)	AA+	3.6%	92.9%	3.6%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8.4	84
X	AA	-	6.3%	90.9%	2.1%	-	0.7%	-	-	-	-	-	-	-	-	-	-	-	-	14.3	143
60	AA-	-	-	9.9%	86.0%	3.3%	-	0.8%	-	-	-	-	-	-	-	-	-	-	-	12.1	121
C ۲	A+	-	-	-	12.1%	80.4%	3.7%	0.9%	-	-	-	-	0.9%	-	-	-	-	-	1.9%	10.7	107
	Α	-	-	-	2.8%	11.0%	79.8%	4.6%	-	0.9%	-	-	-	-	-	-	-	-	0.9%	10.9	109
age	A-	-	-	-	-	0.9%	8.7%	83.5%	0.9%	2.6%	2.6%	-	-	-	-	-	-	-	0.9%	11.5	115
ver	BBB+	-	-	-	-	-	-	17.3%	67.3%	9.6%	-	1.9%	-	-	-	-	-	-	3.8%	5.2	0.7
۲	BBB	-	-	-	-	-	3.6%	7.1%	14.3%	57.1%	3.6%	-	3.6%	-	-	3.6%	-	-	7.1%	2.8	0.7
ear	BBB-	-	-	-	-	-	-	7.1%	-	21.4%	57.1%	-	7.1%	-	-	-	-	-	7.1%	1.4	-
\succ	BB+	-	-	-	-	-	-	-	-	-	33.3%	66.7%	-	-	-	-	-	-	-	0.6	-
of	BB	-	-	-	-	-	-	16.7%	-	16.7%	-	-	16.7%	-	-	16.7%	-	-	33.3%	0.6	-
ing	BB-	-	-	-	-	-	-	-	-	-	-	-	100.0%	-	-	-	-	-	-	0.1	-
ginning	B+	-	-	-	-	-	-	-	-	-	-	-	-	-	100.0%	-	-	-	-	0.1	-
egi	В	-	-	-	-	-	-	-	-	-	-	-	-	-	-	50.0%	-	-	-	0.0	-
ň	B-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
	2-333		-	()- ()	-	-	-	-	-	-	-	-	-	-	-	-		-	-	0.0	-

✓ In the period CY09 - CY18, the higher rating categories remained largely stable except at the 'BBB' and 'BBB-' modifier level

Transition Study

Limitations

Context

Transition & Default Trends

PACRA

Rating transition – Average 3-Year Transition & Stability

										Averag	e Three-	Year Tra	nsition (CY09-CY1	18)						
	Transition Period (3-Years)	AAA	AA+	AA	AA-	A+	А	A-	BBB+	BBB	BBB-	BB+	вв	BB-	B+	в	В-	ссс-с	D	Withdrawal- Adjusted Static Pool	Data Counts
4	AAA	87.5%	12.5%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4.0	40
@	AA+	9.7%	79.0%	11.3%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7.8	78
ž	AA	-	16.0%	75.5%	4.7%	2.8%	0.9%	-	-	-	-	-	-	-	-	-	-	-	-	13.3	133
6	4A-	-	1.1%	18.4%	69.0%	9.2%	1.1%	1.1%	-	-	-	-	-	-	-	-	-	-	-	10.9	109
	۹+	-	-	6.1%	27.3%	60.6%	3.0%	-	-	-	1.5%	-	-	-	-	-	-	-	1.5%	8.3	83
с П	A	-	•	4.8%	1.6%	29.0%	53.2%	3.2%	-	4.8%	1.6%	-	-	-	-	-	-	-	1.6%	7.8	78
erage	۹-	-	-	1.4%	8.3%	2.8%	13.9%	55.6%	6.9%	5.6%	4.2%	-	-	-	-	-	-	-	1.4%	9.0	90
ě.	BBB+	-	•	-	-	-	10.7%	17.9%	64.3%	3.6%	-	-	-	-	-	-	-	-	3.6%	3.5	0.9
€ [BBB	-	-	-	-	5.0%	-	20.0%	30.0%	25.0%	-	-	10.0%	-	-	10.0%	-	-	-	2.5	0.4
ear	BBB-	-	-	-	-	-	-	20.0%	-	20.0%	20.0%	-	-	-	-	20.0%	-	-	20.0%	0.6	-
] ≚	BB+	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
	BB	-	-	-	-	50.0%	-	-	-	-	-	-	-	-	-	-	-	50.0%	-	0.3	-
Dg I	BB-	-	•		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
Beginning	B+	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
jõ I	В	-	10-11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
ň	В-		117	100	- /	-	-	-	-	-	-	-	-	-		-	-	-	-	0.0	-
(0-000		1.	1-1-	- /	-	-	-	-	-	-	-	-	-	/-			-	-	0.0	-

Concept & Applicable Law

PACRA Transition Transition Study Methodology Limitations

C

Context

Transition & Default Trends

Rating transition – Average 5-Year Transition & Stability

										Avera	ge Five-	YearTrar	nsition (C	Y09-CY18	3)						
	Transition Period (5-Years)	ААА	AA+	AA	AA-	A+	А	А-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	в	В-	ссс-с	D	Withdrawal- Adjusted Static Pool	Data Counts
	AAA	72.7%	27.3%	-	-	-	-	-	-	-	-	•	-	1	-	-	-	-	-	3.7	37
8)	AA+	20.0%	66.7%	13.3%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7.5	75
X	AA	-	22.1%	64.9%	7.8%	3.9%	1.3%	-	-	-	-	•	-	-	-	-	-	-	-	12.8	128
6	AA-	-	1.7%	23.3%	56.7%	15.0%	1.7%	1.7%	-	-	-	-	-	-	-	-	-	-	-	10.0	100
٨0	A+	-	6.3%	3.1%	43.8%	46.9%	-	-	-	-	-	•	-	-	-	-	-	-	-	5.3	53
C a	Α	-	2.3%	2.3%	4.7%	30.2%	41.9%	4.7%	-	4.7%	7.0%	•	-	1	-	2.3%	-	-	-	7.2	72
rage	A-	-	-	6.5%	2.2%	2.2%	15.2%	54.3%	15.2%	2.2%	2.2%	-	-	-	-	-	-	-	-	7.7	77
ver	BBB+	-	-	-	-	-	10.5%	15.8%	63.2%	5.3%	-	•	5.3%	1	-	-	-	-	-	3.2	0.3
(Ā	BBB	-	-	-	-	9.1%	9.1%	27.3%	18.2%	18.2%	-	-	9.1%	-	-	-	-	9.1%	-	1.8	0.0
ear	BBB-	-	-	-	-	-	-	-	-	-	-	•	100.0%	-	-	-	-	-	-	0.2	-
7	BB+	-		-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	0.0	-
of	BB	-		-		50.0%	50.0%	-	-	-	-	-	-	-	-	-	-		-	0.3	-
ing	BB-			-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
nn	B+	-	1 1 1	1-1-1	1/	-	-	-	-	-	-	-	-	-	-	-	1-1			0.0	-
Beginning	В	-		•		-	-	•	-	-	-	-	-	-7		-	ו ,		-	0.0	-
ă	B-	-	•	1	7 - T	-	-	-	-	-	-	-	-	-	1		-			0.0	-
	2-333	/-/	14	11-11	/	-	-	-	-	-	-	-	-	1 - 1	/ - /	1-7	-	-	-	0.0	-

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context

Transition & Default Trends





Rating transition – Average 10-Year Transition & Stability

										Avera	ge Ten-۱	'ear Tran	sition (C	Y09-CY18	3)						
	Transition Period (10-Years)	ААА	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	в	В-	ссс-с	D	Withdrawal- Adjusted Static Pool	Data Counts
	AAA	50.0%	25.0%	25.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4.0	40
18)	AA+	40.0%	40.0%	20.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5.0	50
CY1	AA	9.1%	45.5%	36.4%	9.1%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11.0	110
T	AA-	-	-	42.9%	42.9%	14.3%	-	-	-	-	-	-	-	-	-	-	-	-	-	7.0	70
60 <i>\</i> ;	A+	-	-	100.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.0	10
С Ф	Α	-	-	-	-	33.3%	33.3%	33.3%	-	-	-	-	-	-	-	-	-	-	-	3.0	30
erage	A-	-	-	-	14.3%	14.3%	28.6%	28.6%	14.3%	-	-	-	-	-	-	-	-	-	-	7.0	70
Ver	BBB+	-	-	-	-	50.0%	-	50.0%	-	-	-	-	-	-	-	-	-	-	-	2.0	0.0
٤.	BBB	-	-	-	-	-	50.0%	-	50.0%	-	-	-	-	-	-	-	-	-	-	2.0	0.0
ear	BBB-	· ·	-	-	-	-	100.0%	-	-	-	-	-	-	-	-	-	-	-	-	1.0	0.0
\succ	BB+	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	-
of	BB	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0	0.0
ing.	BB-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-		0.0	-
L L	B+		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-		0.0	-
Beginning	В		-	1.	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0.0	-
m	B-	1.	1			-	-	-	-	-	-	-	-	-		-	-			0.0	-
	CCC-C	-	-	· /=/-	7 -	-	-	-	-	-	-	-	-	-//	1	-	-	-	-	0.0	-
		11-1	14											1	11	100					

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Со

Context

Transition & Default Trends



PACRA Transition

Methodology

PACRA defines **DEFAULT** as:

Concept &

- i. Failure of an obligor to make timely payment of principal and/or interest under contractual terms of any financial obligation
- ii. A distressed restructuring whereby the restructuring has the effect of allowing the obligor to avoid payment default

This definition is uniformly applied both for capital market instruments and bank facilities

Transition Study

Limitations

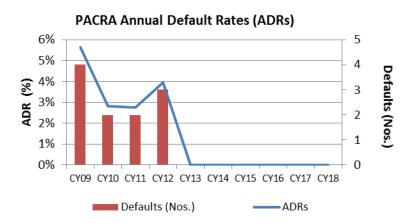
Context

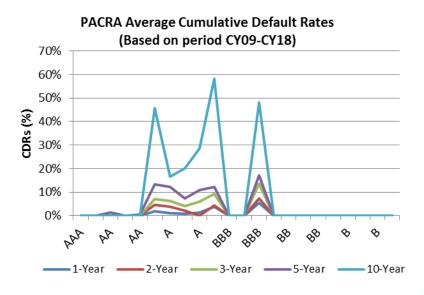
Transition &

Default Trends



Default Trends – ADRs & CDRs





✓ The ADR for PACRA Is nil in CY18 for the sixth year running after registering a high of 5.6% in CY09

 \checkmark CDRs for PACRA are most relevant at the A+ and BBB+ rating modifier level with the CDR reaching 10% in only the fourth year

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Co

Context

Transition & Default Trends



Default Trends – CDRs at modifier levels

Methodology

PACRA Average Cumulative Default Rates (CDRs) - CY09-CY18

Applicable Law

(%, Notch Level)

	er)	1-Year	2-Year	3-Year	4-Year	5-Year	6-Year	7-Year	8-Year	9-Year	10-Year	
AAA		-	-	-	-		-	-		-	-	
AA+		-	-	-	-		-	-		-	-	-
AA		-	-	-	1.1%	1.3%	1.5%	1.9%	2.7%	4.3%	-	
AA-		-	-	-	-		-	-		-	-	
	AA	-	-	-	0.5%	0.5% -		100.0%	1.1%	1.8%	-	
A+		1.9%	4.4%	5.1%	10.9%	13.3%	16.8%	22.6%	25.8%	34.7%	45.8%	
4		0.9%	3.7%	6.3%	10.6%	12.3%	14.5%	17.0%	22.4%	25.6%	16.7%	
A-		0.9%	2.2%	4.0%	6.1%	7.4%	9.3%	12.0%	14.6%	17.1%	20.2%	
	A	1.2%) -	5.9%	9.2%	10.9% -		98.2%	20.9%	25.9%	28.6%	
BBB+		3.8%	4.3%	9.3%	10.8%	12.3%	14.3% -		21.2%	30.6%	58.3%	
BBB		-	-	-	-		-	-		-	-	/
BBB-		-	-	-	-		-	-		-	-	
	BBB	5.3%	7.3%	13.6%	14.0%	17.1% -		97.3%	26.7%	31.2%	48. 1%	_ /
BB+		-	-	-	-		-	-		-	-	
BB		-	-	-	-		-	-		-	-	
BB-		-	-	-	-		-	-		-	-	
	BB	-	-	-	-		-	-		-	-	
B+		-	-	-	-		-	-		-	-	
В		-	-	-	-		-	-		-	- /	
В-		-	-	-	-		-	-		-	- /	
	В	-	-	-	-		-	-	•	-	- /	
CC	C – C	-	-	-	-		-	-		-	- /	
nvestment G	irade										/	
(AAA-BBB)		1.1%	6 2.2 %	6 3.6%	5.2%	6.1%	7.4%	9.2%	11.1%	14.0%	15.7%	

Limitations

Context

Default Trends

✓ For the higher rating categories as a whole, the CDRs peak in the 10th year at 15.7%



Default Trends – Time-to-Default

Rating	Time-to-l	Default from
Category	Initial Ratings	All Ratings
category	М	onths
ААА	NA	NA
AA	NA	81
A	53 *	47
	(7) **	
BBB	74	41
	(3)	
BB	81	17
	(2)	
* Time to De	fault ** Default	t Counts

✓There are no defaults in the AAA category

 \checkmark The AA category has one (1) default from an entity that attained its lifetime-high rating within this category that was re-affirmed twice

✓ The A category has an average time-to-default from the initial rating of 53 months and from all ratings of 47 months

 \checkmark For the BBB category, it is 74 months from initial ratings and 41 months from all ratings

✓ The time-to-default for initial ratings is not representative at the BB category. This is so as PACRA has only two defaults emanating from this category widely varying in the time elapsed pre-default - One entity defaulting after 148 months and the other only after 14 months, hence skewing the data

Concept & Applicable Law PACRA Transition Transition Study Methodology Limitations

Context

Transition & Default Trends

	Transit	ion to Default (for P.	ACRA Default	s)	
Entity / Issuers	Key Li	fetime Ratings	Prior-to-De	fault Rating	DEFAULT
	Initial	Highest	One year	Last	DEFACEI
		Financial Institut	ions		
Network Leasing	BBB	BBB	BBB	BBB	D
Network Leasing	(Mar-00)	(Mar-00 to Oct-06)	(Dec-04)	(Oct-06)	(Oct-06)
First Dawood	BBB	A+	A +	BB	D
Investment Bank	(Aug-99)	(Mar-03 to Mar-08)	(Mar-08)	(M ay -09)	(Dec-09)
Trust Investment	BB+	AA-	BBB	С	D
Bank	(Apr-99)	(Nov-04 to Apr-07)	(May-11)	(Sep-12)	(Oct-12)
		Industrial Corpor	ates		
Dewan Cement	A	Α	A-	СС	D
Dewan Cement	(Jul-06)	(Jul-06 to Aug-07)	(Sept-08)	(M ay -09)	(Nov-09)
Maple Leaf	A	Α	BBB+	BBB-	D
Cement Factory	(Oct-07)	(Oct-07)	(Dec-08)	(Dec-09)	(Dec-09)
Shakarganj	BBB+	BBB+	BBB+	BB-	D
Mills	(Feb-08)	(Feb-08)	(Feb-08)	(Nov-09)	(Nov-09)
Pace (Pakistan)	A +	A+	Α	Α	D
race (rakistali)	(Jun-07)	(Jun-07 to May-08)	(Aug-09)	(Oct-10)	(Mar-11)
A	A-	A +	A +	BB+	D
Azgard Nine	(Sept-03)	(Sept-07 to Nov-08)	(Nov-08)	(Jun-10)	(Sept-10)
Accelerate	A +	A +	A +	BB+	D
Agritech	(Sept-07)	(Sept-07 to Nov-08)	(Nov-08)	(Jun-10)	(Sept-10)
Maple Leaf	BB	BB	BB	BB	D
Cement Factory	(Ju1-10)	(Ju1-10 to Jul11)	(Jul-10)	(Ju1-11)	(Sept-11)
	A	А	A	BBB	D
Pak Elektron	(Jul-06)	(Ju1-06 to Jun-10)	(Jun-10)	(Oct-11)	(Jan-12)
WorldCall	A +	A+	A-	BB+	D
Telecom	(Jul-06)	(Jul-06 to Sep-08)	(Jul-11)	(Jul-12)	(Jul-12)

 \checkmark For PACRA, 12 Entities / Issuers have defaulted since inception

✓ It is worth noting that most of the defaults occurred at higher ratings. This is due to:

 Likelihood of default increasing due to tougher operating environment and PACRA's historically limited coverage of the lower ratings market

PACRA expects this latter anomaly to remain intact till the time when the ratings universe in Pakistan would increase to have a more equitable distribution of ratings across the entire length and breadth of the rating scale

Context

Transition & Default Trends

				1(.)	
		tion to Default (For		,	
Entity / Issuers	-	etime Ratings		fault Rating	DEFAULT
	Initial	Highest	One year	Last	
		Financial Instit			
Security	Α	Α	BBB	BBB-	D
Leasing	(Dec-04)	(Dec-04)	(Mar-09)	(May-09)	(Mar-10)
BRR Guardian	А-	Α	Α	BBB	D
Modaraba	(Oct-02)	(Jun-07 to Oct-07)	(Oct-07)	(Jun-10)	(Jul-10)
Invest Capital	А-	А-	А-	А-	D
investment	(Jun-08)	(Jun-08 to Jul-10)	(Jul-09)	(Jul-10)	(Sept-10)
Saudi Pak	A-	A-	BBB-	С	D
Leasing	(Dec-05)	(Dec-05 to Aug-08)	(May-09)	(Aug-10)	(Oct-10)
Al Zamin	AA-	AA-	С	С	D
Leasing	(Aug-02)	(Aug-02 to Jul-06)	(Sept-10)	(Sept-10)	(Jan-13)
		Industrial Corp	orates		
Gharibwal	BBB	BBB	BBB	BB+	D
Cement	(Jun-06)	(Jun-06 to Jul-07)	(Jul-07)	(Jul-08)	(Jul-08)
New Allied	A-	А-	A-	BB+	D
Electronics	(Nov-06)	(Nov-06 to Sept-	(Apr-07)	(Nov-08)	(Dec-08)
Gharibwal	BB+	BB+	BB+	BB+	D
Cement	(Jun-09)	(Jun-09)	(Jun-09)	(Jun-09)	(Oct-09)
Б1 Н .	А	Α	А	A	D
Eden Housing	(May-08)	(May-08 to Oct-	(May-08)	(Oct-09)	(Jan-10)
Wateen	А	Α	A	A	D
Telecom	(Nov-06)	(Nov-06 to Mar-	(Mar-09)	(Mar-09)	(Oct-10)
	A-	Α	A-	A-	D
Amtex Textiles	(Dec-08)	(Dec-08 to Nov-	(Dec-08)	(Nov-10)	(Jan-11)
	A	Α	BBB	BBB	D
Telecard	(Oct-04)	(Oct-04 to Oct-05)	(Feb-09)	(Oct-10)	(Jun-11)
	(001-04)				
Quetta	(Oct-04) A-	A-	BBB+	BB	D

PACRA

✓ For JCR-VIS, 13 Entities /
Issuers have defaulted
since inception

Context

Transition & Default Trends



DISCLAIMERS

• Each transition and default study issued by PACRA is self-contained. This is so as PACRA's continuing data enhancement efforts may result in slightly different statistics than in previously published studies and statistics. In addition, comparisons with earlier studies should be viewed within the context of the differing methodologies and definitions, employed therein

• PACRA has used due care in preparation of this document. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. The information in this document may be copied or otherwise reproduced, in whole or in part, provided the source is duly acknowledged. The presentation should not be relied upon as professional advice

THANK YOU





The Pakistan Credit Rating Agency Awami Complex, FB-1, Usman Block, New Garden Town, Lahore

Phone: +92 42 3586 9504 - 6 Fax: +92 42 3583 0425 E-mail: criteria@pacra.com