



The Pakistan Credit Rating Agency Limited

## Rating Report

### Engro Polymer & Chemicals Limited | Sukuk | Jan 19

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#### Rating History

Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
18-Jul-2021	AA	-	Stable	Maintain	-
18-Jul-2020	AA	-	Stable	Maintain	-
19-Jul-2019	AA	-	Stable	Maintain	-
18-Jan-2019	AA	-	Stable	Initial	-
09-Oct-2018	AA	-	Stable	Preliminary	-

#### Rating Rationale and Key Rating Drivers

The ratings incorporates Engro Polymer’s (‘EPCL’ or ‘The Company’) established foothold in the local Poly Vinyl Chloride (PVC) and Caustic Soda market. EPCL, being the sole manufacturer of PVC in domestic market, embraces a distinct position in PVC with a market share of ~66% (CY20). Prudent management of EPCL capacitated it in defying all the unparalleled challenges and achieved milestones during the year CY20. The ratings stance stems from i) EPCL’s highest ever profitability in CY20, ii) Preference shares of PKR 3bln issued, oversubscribed by 5.4x & iii) successful completion of PVC – III capacity expansion of 100,000 M.T and VCM debottlenecking of 50KT. It is much likely that the enhanced capacity will benefit the Company in capitalizing the growth momentum spurred by the construction space and take over the share of PVC imports. Additionally, the Company en-routes other efficiency expansion projects; HTDC, OVR and TLEx, comprising both enhancements in capacity of existing product lines and introduction of new products. This will add diversity to EPCL’s product mix. The Company is also entering Hydrogen Peroxide market through a green field manufacturing facility by investing ~USD 35-40mln, anticipated to commission in late 2022. Currently, the Company’s debt profile is elevated amidst its phase of expansion, though, it is being aptly managed by having concessionary loans (TERF). A forex risk arising from the foreign currency loan on company’s books, has been neutralized. Company enjoys very strong liquidity position on the back of sizable deposits and liquid assets, supplementing its cashflows. EPCL’s association with one of the country’s leading conglomerate – Engro Corp – and very strong financial profile of the sponsor, lends further support to the ratings.

The ratings are dependent upon company’s ability to strengthen its business as well as financial profile, sustained operation, and in-time completion of the PVC expansion. Timely completion of the remaining planned expansion projects, while retaining stable coverages would remain important. Adequate management of its capital structure and debt payback remains imperative.

#### Disclosure

<b>Name of Rated Entity</b>	Engro Polymer & Chemicals Limited   Sukuk   Jan 19
<b>Type of Relationship</b>	Solicited
<b>Purpose of the Rating</b>	Debt Instrument Rating
<b>Applicable Criteria</b>	Methodology   Debt Instrument Rating (Jun-21),Methodology   Corporate Rating(Jun-21),Criteria   Rating Modifiers(Jun-21)
<b>Related Research</b>	Sector Study   Chemical(Jul-21)
<b>Rating Analysts</b>	Timnat Thomas   timnat.thomas@pacra.com   +92-42-35869504

## Issuer Profile

**Profile** Engro Polymer and Chemicals Limited ('EPCL' or 'The Company'), established in 1997 and is listed on Pakistan Stock Exchange. Engro Polymer and Chemicals Limited, formerly known as Engro Asahi Polymer and Chemicals Limited, is the only Poly Vinyl Chloride (PVC) manufacturer in Pakistan. The Company is primarily involved in the manufacturing, marketing and distribution of PVC and its allied products with an annual capacity of 195KT. The Company also produces Caustic Soda and its allied products.

**Ownership** Engro Polymer and Chemicals Limited is a subsidiary of Engro Corporation Limited which is ultimately owned by DH Group. Engro Corporation holds the majority stake in the company (~56%). The other major shareholder is Mitsubishi Corporation (~11%). The ownership structure of the Company displays a composite outlook, with a defined shareholding pattern of all parties. Dawood Group is a conglomerate with over three generations of experience in commercial and social enterprises. Currently, the Group has interests in various sectors of the economy including Fertilizers, Foods, Power Generation, Technology, Financial Services, Chemical Storage, and Petrochemicals. Dawood Group's main holding company is DH Corp. The Groups' main investments in Engro Corp are consolidated in DH Corp.

**Governance** The Board of Directors (BoD) comprises nine members. Five members are from Engro Corp, one member represents Mitsubishi Corporation and the remaining three are independent directors. Members of the board have a good mix of skills and experience. Mr. Ghias Uddin Khan – the CEO of Engro Corp, is Non-Executive Chairman of Engro Polymer & Chemicals Limited. The board has two committees in place; (i) Board Audit Committee and (ii) Board People's Committee. Board Committees are chaired by independent directors to ensure transparent governance. A.F.Ferguson & Co. Chartered Accountants are the auditors of the Company. The said firm falls in category 'A' of SBP's panel of auditors. They expressed an unqualified opinion on the Company's financial statements for year ended December 31st, 2019.

**Management** The Company operates through eight departments, each headed by an experienced manager. These departments include (i) Audit (ii) Public Affairs (iii) Manufacturing (iv) Marketing (v) Supply Chain (vi) Finance, (vii) Human Resource and (viii) Projects. Each department head directly reports to the CEO. A very well qualified and experienced management team is there to run the business operations efficiently. The newly appointed CEO, Mr. Jahangir Piracha, has a degree in chemical engineering with diverse corporate experience spanning over 25 years. The strong organizational structure ensures effective delegation of functional responsibility across various departments, facilitating a smooth flow of operations. The Company has SAP as an ERP solution. Going forward the Company's corporate objective is the implementation of state-of-the-art end to end ERP "SAP S4 HANA", including FIORI, Business Planning & Consolidation and Success Factors. The control environment is strengthened by the role of Internal Audit department that provides periodic detailed reports to the Audit Committee for review and assessment and to take necessary remedial actions, where needed.

**Business Risk** The chemical industry is one of the fastest-growing sectors. It has directly contributed more than USD~1.1 trillion to the global GDP, accounting for more than ~1.35% of global GDP. China, the world's largest chemical market with ~6.3% growth forecasted in CY21 (CY20: 3.4%), in Pakistan, during CY20 overall sales of PVC was recorded at ~163,000MT with a YOY decline of ~15.5% on the back of lockdown being imposed during 2QCY20. Moreover, with an uptick in construction activity overall demand for PVC is expected to increase in CY21 as evident by higher sales volumes in 1QCY21. There are three major players in the caustic soda segment, Engro Polymer, Ittehad Chemicals and Sitara chemical. The total combined production capacity of all players was recorded at ~495,900MT during 9MFY21 whereas total production during the same period was ~315,000MT translating into ~65% capacity utilization. Amid low capacity utilization, the import of caustic soda is negligible. The expected demand for FY21 is expected to be ~388,000MT. The majority of domestic PVC demand is met through Engro Polymer and Chemicals. It is the only producer of PVC in Pakistan. The plant has an annual production capacity of 295,000MT. After growing for four consecutive years, albeit at varying rates, revenue contracted in CY20 by 6.6% (PKR 35bln from PKR 37bln in CY19). Despite a higher topline, EPCL's gross margins improved to 31% in CY20 (CY19: 21.4%) due to an increase in energy cost. During CY20, the Company net profit increased to PKR 5,712mln from PKR 3,704mln in CY19. As a result, the net profit margin moved to 16.2% (CY19: 9.8%). During 1QCY21, a significant uptick is visible on both gross and net margins. Company earned the unprecedented net margins in CY20 (~16.2%) and 1QCY21 (~26.5%). The Company is working on several expansion projects, which include; VCM expansion, Linear Alkyl Benzene Sulphuric Acid plant, oxygen-based VCM production, High-Temperature Direct Chlorination and hydrogen peroxide. PVC expansion has been completed and reflecting in the numbers as well. Completion of the other projects is yet to materialize.

**Financial Risk** During CY20, the Company's net working capital cycle increased to 43days (CY19: 20days) due to an increase in average payable days. FCFO increased massively to PKR 11bln (CY19: PKR 9bln) and PKR 6bln in 1 QCY21 due to improved profitability. During CY20, the Company's leveraging increased significantly to ~56% (CY19: 60%) the borrowings remained on a higher level on account of expansion: total borrowing was PKR 29bln (CY19: PKR 27bln) due to an increase in long term borrowing and lease liabilities (arising due to the application of IFRS 16 covenants). EPCL's leveraging dropped slightly at year-end ~53% in 3MCY20 because of increase in equity (1QCY21: 26bln CY20: PKR 23bln).

## Instrument Rating Considerations

**About The Instrument** Engro Polymer and Chemicals Limited issued a rated, secured, over-the-counter listed, Islamic certificates (the "Sukuk") amounting to PKR 8,750mln in Jan'19. The proceeds of the Issue will be utilized for consolidation and prepayment of existing long term debt of the Company into a single instrument and term out scheduled loan. The tenor of the instrument is seven years and six months (7.5 years) starting from the Issue Date inclusive of grace period of five years and six months (5.5 years). Profit is paid at the rate of 3 Months KIBOR + 0.9%. Profit will be payable quarterly in arrears calculated on a 365 day year basis on the outstanding principal amount. Semi-annual principal redemption shall commence from the sixth year of the issue date from Jul'24 in five equal instalments and shall continue till the maturity of the instrument. Early redemption of the issue will only be allowed after forty-two (42) July'23 months from the issue date and subject to the satisfaction of early redemption conditions i.e. the issuer shall give thirty [30] calendar days prior written notice to the Trustee and Sukuk holders which shall also specify the date fixed for the exercise of the early redemption.

**Relative Seniority/Subordination Of Instrument** The claims of the Sukuk holders will rank: I. Superior to the claims of ordinary shareholders; and II. Pari passu without preference amongst themselves

**Credit Enhancement** The Sukuk is secured by a hypothecation charge over all present and future movable fixed assets with a minimum 20% margin. The Company maintains a Debt Servicing Reserve Account (DSRA) as per its initial strategy from the time of issuance of Sukuk. The Company has been providing 1/3rd of upcoming quarterly profit instalment in DSRA on monthly basis. At the end of the 5.5years grace period, the Company will start maintaining 1/3rd of semiannual principal repayment in DSRA Ninety (90) days prior to the principal repayment due date and subsequently 1/3rd on 60 days and the remaining 1/3rd on 30 days before the principal repayment due date.



The Pakistan Credit Rating Agency Limited

Financial Summary

PKR mln

Engro Polymer & Chemicals Limited Chemicals	Mar-21 3M	Dec-20 12M	Dec-19 12M	Dec-18 12M
<b>A BALANCE SHEET</b>				
1 Non-Current Assets	38,900	38,624	34,006	19,589
2 Investments	17,705	13,181	8,038	7,703
3 Related Party Exposure	1,648	1,637	1,728	173
4 Current Assets	11,959	10,929	8,275	8,506
<i>a Inventories</i>	8,228	7,979	6,028	3,581
<i>b Trade Receivables</i>	784	586	470	430
5 Total Assets	70,211	64,370	52,046	35,971
6 Current Liabilities	14,631	12,448	12,656	11,337
<i>a Trade Payables</i>	3,738	3,875	2,845	3,447
7 Borrowings	22,485	21,661	21,658	7,500
8 Related Party Exposure	-	-	-	-
9 Non-Current Liabilities	4,023	4,191	-	390
10 Net Assets	29,072	26,071	17,732	16,744
11 Shareholders' Equity	29,072	26,071	17,731	16,744
<b>B INCOME STATEMENT</b>				
1 Sales	15,671	35,331	37,837	35,272
<i>a Cost of Good Sold</i>	(9,436)	(24,382)	(29,731)	(26,536)
2 Gross Profit	6,236	10,949	8,106	8,736
<i>a Operating Expenses</i>	(241)	(793)	(957)	(2,044)
3 Operating Profit	5,995	10,156	7,149	6,692
<i>a Non Operating Income or (Expense)</i>	159	251	(320)	363
4 Profit or (Loss) before Interest and Tax	6,154	10,407	6,828	7,055
<i>a Total Finance Cost</i>	(403)	(2,191)	(1,786)	(606)
<i>b Taxation</i>	(1,604)	(2,504)	(1,339)	(1,531)
6 Net Income Or (Loss)	4,147	5,712	3,704	4,917
<b>C CASH FLOW STATEMENT</b>				
<i>a Free Cash Flows from Operations (FCFO)</i>	6,444	11,030	8,315	9,160
<i>b Net Cash from Operating Activities before Working Capital Changes</i>	6,031	8,132	6,828	8,183
<i>c Changes in Working Capital</i>	(1,008)	1,307	(176)	1,097
1 Net Cash provided by Operating Activities	5,023	9,440	6,652	9,280
2 Net Cash (Used in) or Available From Investing Activities	(462)	(5,286)	(18,917)	(11,474)
3 Net Cash (Used in) or Available From Financing Activities	(15)	3,306	11,683	2,873
4 Net Cash generated or (Used) during the period	4,546	7,459	(581)	679
<b>D RATIO ANALYSIS</b>				
<b>1 Performance</b>				
<i>a Sales Growth (for the period)</i>	77.4%	-6.6%	7.3%	27.2%
<i>b Gross Profit Margin</i>	39.8%	31.0%	21.4%	24.8%
<i>c Net Profit Margin</i>	26.5%	16.2%	9.8%	13.9%
<i>d Cash Conversion Efficiency (FCFO adjusted for Working Capital/Sales)</i>	34.7%	34.9%	21.5%	29.1%
<i>e Return on Equity [ Net Profit Margin * Asset Turnover * (Total Assets/Shareholders' Equity )]</i>	59.5%	24.2%	24.7%	35.0%
<b>2 Working Capital Management</b>				
<i>a Gross Working Capital (Average Days)</i>	51	78	51	42
<i>b Net Working Capital (Average Days)</i>	29	43	20	16
<i>c Current Ratio (Current Assets / Current Liabilities)</i>	0.8	0.9	0.7	0.8
<b>3 Coverages</b>				
<i>a EBITDA / Finance Cost</i>	17.6	6.0	5.8	16.9
<i>b FCFO / Finance Cost+CMLTB+Excess STB</i>	4.2	2.2	3.1	16.1
<i>c Debt Payback (Total Borrowings+Excess STB) / (FCFO-Finance Cost)</i>	0.9	2.4	2.9	0.9
<b>4 Capital Structure</b>				
<i>a Total Borrowings / (Total Borrowings+Shareholders' Equity)</i>	43.6%	45.4%	55.0%	30.9%
<i>b Interest or Markup Payable (Days)</i>	70.2	76.1	80.0	41.7
<i>c Entity Average Borrowing Rate</i>	6.4%	8.8%	16.2%	7.1%

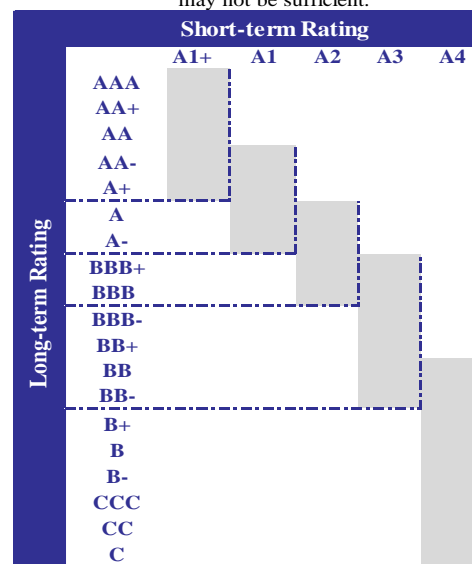
#	Notes
A7	The borrowings are adjusted as the forex risk arising from foreign currency loan (IFC), has been neutralised.
A11	Shareholders Equity includes; recently issued perpetual, cumulative, callable and convertible listed Preference Shares (PKR 3bln in Dec'20 and Mar'21)

**Credit Rating**

Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Scale	Long-term Rating Definition
<b>AAA</b>	<b>Highest credit quality.</b> Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments
<b>AA+</b>	
<b>AA</b>	<b>Very high credit quality.</b> Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.
<b>AA-</b>	
<b>A+</b>	
<b>A</b>	<b>High credit quality.</b> Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.
<b>A-</b>	
<b>BBB+</b>	
<b>BBB</b>	<b>Good credit quality.</b> Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.
<b>BBB-</b>	
<b>BB+</b>	
<b>BB</b>	<b>Moderate risk.</b> Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.
<b>BB-</b>	
<b>B+</b>	
<b>B</b>	<b>High credit risk.</b> A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.
<b>B-</b>	
<b>CCC</b>	<b>Very high credit risk.</b> Substantial credit risk “CCC” Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. “CC” Rating indicates that default of some kind appears probable. “C” Ratings signal imminent default.
<b>CC</b>	
<b>C</b>	
<b>D</b>	Obligations are currently in default.

Scale	Short-term Rating Definition
<b>A1+</b>	The highest capacity for timely repayment.
<b>A1</b>	A strong capacity for timely repayment.
<b>A2</b>	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
<b>A3</b>	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial
<b>A4</b>	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions. Liquidity may not be sufficient.



*\*The correlation shown is indicative and, in certain cases, may not hold.*

**Outlook (Stable, Positive, Negative, Developing)** Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. ‘Stable’ outlook means a rating is not likely to change. ‘Positive’ means it may be raised. ‘Negative’ means it may be lowered. Where the trends have conflicting elements, the outlook may be described as ‘Developing’.

**Rating Watch** Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.

**Suspension** It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

**Withdrawn** A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults, or/and e) PACRA finds it impractical to surveil the opinion due to lack of requisite information.

**Harmonization** A change in rating due to revision in applicable methodology or underlying scale.

**Surveillance.** Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

**Note.** This scale is applicable to the following methodology(s):

- a) Broker Entity Rating
- b) Corporate Rating
- c) Debt Instrument Rating
- d) Financial Institution Rating
- e) Holding Company Rating
- f) Independent Power Producer Rating
- g) Microfinance Institution Rating
- h) Non-Banking Finance Companies Rating

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### **Rating Team Statements**

(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

### **2) Conflict of Interest**

- i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)
- ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)
- iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term "family members" shall include only those family members who are dependent on the analyst and members of the rating committee

### **Restrictions**

- (3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)
- (4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)
- (5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

### **Conduct of Business**

- (6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)
- (7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report.
- (8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)
- (9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)
- (10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)
- (11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

### **Independence & Conflict of interest**

- (12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA's opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity
- (13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers' associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)
- (14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)
- (15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)
- (16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst's area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)
- (17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

### **Monitoring and review**

- (18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 18-(a)
- (19) PACRA reviews all the outstanding ratings on semi-annual basis or as and when required by any creditor or upon the occurrence of such an event which requires to do so; | Chapter III | 18-(b)
- (20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 18-(c)
- (21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 18-(d)

### **Probability of Default**

(22) PACRA's Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e, probability). PACRA's transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA's Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past | Chapter III | 14-(F-VII)

### **Proprietary Information**

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Regulatory and Supplementary Disclosure

Nature of Instrument	Size of Issue (PKR)	Tenor	Security	Quantum of Security (PKR)	Nature of Assets	Trustee	Book Value of Assets (PKR)
Sukuk	8,750 mln	7.5 years from the date of issue with a 5.5 years grace period	Secured by hypothecation charge over all present and future movable fixed assets with a minimum 20% margin.	10,937.5 mln	Present and future moveable assets	Pak Brunei Investment Company Limited	37,967.8 mln

Name of Issuer	Engro Polymer & Chemicals Limited
Issue Date	11-Jan-19
Maturity	11-Jul-26
Call Option	N/A

Due Date Principle	Opening Principal	Principal Repayment	Due Date Markup/ Profit	3M Kibor	Markup/Profit Payment	Installment Payable	Principal Outstanding
	PKR in mln						
Issuance							8,750,000,000
11-Apr-19	8,750,000,000		3 M KIBOR + 0.9%	10.51%	246,174,658	246,174,658	8,750,000,000
11-Jul-19	8,750,000,000		3 M KIBOR + 0.9%	11.17%	263,307,877	263,307,877	8,750,000,000
11-Oct-19	8,750,000,000		3 M KIBOR + 0.9%	13.00%	306,561,644	306,561,644	8,750,000,000
11-Jan-20	8,750,000,000		3 M KIBOR + 0.9%	13.64%	320,581,477	320,581,477	8,750,000,000
11-Apr-20	8,750,000,000		3 M KIBOR + 0.9%	13.56%	314,584,016	314,584,016	8,750,000,000
11-Jul-20	8,750,000,000		3 M KIBOR + 0.9%	10.70%	252,363,388	252,363,388	8,750,000,000
11-Oct-20	8,750,000,000		3 M KIBOR + 0.9%	6.81%	169,577,869	169,577,869	8,750,000,000
11-Jan-21	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,408,900	180,408,900	8,750,000,000
11-Apr-21	8,750,000,000		3 M KIBOR + 0.9%	7.30%	176,917,808	176,917,808	8,750,000,000
11-Jul-21	8,750,000,000		3 M KIBOR + 0.9%	7.50%	183,246,575	183,246,575	8,750,000,000
11-Oct-21	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,849,315	180,849,315	8,750,000,000
11-Jan-22	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,849,315	180,849,315	8,750,000,000
11-Apr-22	8,750,000,000		3 M KIBOR + 0.9%	7.30%	176,917,808	176,917,808	8,750,000,000
11-Jul-22	8,750,000,000		3 M KIBOR + 0.9%	7.30%	178,883,562	178,883,562	8,750,000,000
11-Oct-22	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,849,315	180,849,315	8,750,000,000
11-Jan-23	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,849,315	180,849,315	8,750,000,000
11-Apr-23	8,750,000,000		3 M KIBOR + 0.9%	7.30%	176,917,808	176,917,808	8,750,000,000
11-Jul-23	8,750,000,000		3 M KIBOR + 0.9%	7.30%	178,883,562	178,883,562	8,750,000,000
11-Oct-23	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,849,315	180,849,315	8,750,000,000
11-Jan-24	8,750,000,000		3 M KIBOR + 0.9%	7.30%	180,849,315	180,849,315	8,750,000,000
11-Apr-24	8,750,000,000		3 M KIBOR + 0.9%	7.30%	178,883,562	178,883,562	8,750,000,000
11-Jul-24	8,750,000,000	1,750,000,000	3 M KIBOR + 0.9%	7.30%	143,106,849	1,893,106,849	7,000,000,000
11-Oct-24	7,000,000,000	-	3 M KIBOR + 0.9%	7.30%	144,679,452	144,679,452	7,000,000,000
11-Jan-25	7,000,000,000	1,750,000,000	3 M KIBOR + 0.9%	7.30%	108,509,589	1,858,509,589	5,250,000,000
11-Apr-25	5,250,000,000	-	3 M KIBOR + 0.9%	7.30%	106,150,685	106,150,685	5,250,000,000
11-Jul-25	5,250,000,000	1,750,000,000	3 M KIBOR + 0.9%	7.30%	71,553,425	1,821,553,425	3,500,000,000
11-Oct-25	3,500,000,000	-	3 M KIBOR + 0.9%	7.30%	72,339,726	72,339,726	3,500,000,000
11-Jan-26	3,500,000,000	1,750,000,000	3 M KIBOR + 0.9%	7.30%	36,169,863	1,786,169,863	1,750,000,000
11-Apr-26	1,750,000,000	-	3 M KIBOR + 0.9%	7.30%	35,383,562	35,383,562	1,750,000,000
11-Jul-26	8,750,000,000	1,750,000,000	3 M KIBOR + 0.9%	7.30%	-	1,750,000,000	-
		<b>8,750,000,000</b>			<b>5,107,199,555</b>	<b>13,857,199,555</b>	