



The Pakistan Credit Rating Agency Limited

Rating Report

Shajar Capital Pakistan (Pvt.) Limited

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Rating History

Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
23-Apr-2021	BMR3	-	Stable	Maintain	-
04-May-2020	BMR3	-	Stable	Maintain	-
28-Nov-2019	BMR3	-	Stable	Maintain	-
30-May-2019	BMR3	-	Stable	Initial	-

Rating Rationale and Key Rating Drivers

The rating signifies the Shajar Capital Pakistan (Pvt.) Limited's ("Shajar Capital" or "the Company") adequate ownership structure, conservative governance profile, satisfactory business acumen, reasonable management quality and prudent client servicing. The rating takes into account a slight decline in Company's market share to 1.5% (FY20: ~2%). Further, adequate IT infrastructure & risk management framework and appropriately designed organizational structure with adequate departmentalization provides comfort to the rating. The Company has devised detailed policies for IT, CDD/KYC and AML. The Company's core brokerage income improved as compare to same period last year by ~16% but not parallel with the increase in average traded volumes of KSE registering a growth of ~95% YoY. The company is exposed to market risk and potential conflict of interest amidst proprietary investment portfolio, equivalent to ~20% of net equity, amounting to ~PKR 26mln (FY20: ~PKR 17mln) in listed equities. The Company has a low leveraged structure, supported by sponsor's loan. The Company has modest capitalization level with the Net Capital Balance of ~PKR 26mln as at 1HFY21 (FY20: ~PKR25mln) which meets the minimum regulatory requirement.

The rating is dependent on the management's ability to enhance its market share to improve its competitive position in the brokerage industry. Retention of key personnel, improvement in customer servicing tools and maintaining strong controls will remain critical.

Disclosure

Name of Rated Entity	Shajar Capital Pakistan (Pvt.) Limited
Type of Relationship	Solicited
Purpose of the Rating	Broker Management Rating
Applicable Criteria	Methodology BMR(Jun-20)
Related Research	Sector Study Brokerage & Securities(Jan-21)
Rating Analysts	Madiha Sohail madiha.sohail@pacra.com +92-42-35869504



Ownership

Ownership Structure Shajar Capital Pakistan (Pvt.) Limited ("Shajar Capital" or "The Company") is a subsidiary of Dar-ul-Shifa International (Pvt.) Ltd, an established healthcare venture, comprising a hospital and medical college. Dar-ul-Shifa International (Pvt.) Ltd. holds ~89% stake in the Company. The remaining shareholding rests with Mr. Syed Ali Farhan Razi and Mr. Javed Yousuf Ahmedjee

Stability Dar-ul-Shifa International (Pvt.) Ltd holds majority stake in the Company. Other sponsors have long association.

Business Acumen The sponsors have diversified experience in healthcare, education, brokerage and oil sectors. The sponsors have relevant qualification and expertise in Capital Markets and Fund Management.

Financial Strength Dar-ul-Shifa International (Pvt.) Ltd is a well established hospital in Karachi. The sponsors have provided financial support in the past, which bodes well for the Company.

Governance

Board Structure The Company's board of directors comprises four members. The composition of board consists of two non-executive and two executive directors, including the CEO. Mr. Amir Waliuddin is entrusted with the responsibilities of the Chairman of the board. There is no independent representation on the board.

Members' Profile Mr. Amir Waliuddin is the Chairman of the board and has been successfully managing entities in Healthcare, Education, Financial Brokerage, Hospitality and, most recently, in Oil Marketing arena. He is on the board of directors of Darul Shifa International (Private) Limited and Admore Gas (Private) Limited. Other board members also have relevant experience.

Board Effectiveness During 9MFY20, three board meetings were conducted and discussions were mainly held on financial performance of the Company, risk management policies, and the prevailing market conditions. The Company has an established Audit Committee with defined TORs, having three members including the CEO. The committee is chaired by Mr. Amir Waliuddin.

Financial Transparency The Company has an in-house internal audit function that documents and reports its observations to the board. The external auditors of the Company are Parker Randall - A.J.S Chartered Accountants. They are on category 'B' of SBP's approved auditor panel

Management

Management Team The Company has a mix of experienced professionals at various positions. Mr. Rehan Ateeq (CEO) is a Senior Associate Member of the Financial Services Institute of Australasia (Finsia) and held the position of treasurer of Financial Market Association of Pakistan (FMAP) in 2004-05. He has more than a decade of diversified experience in Treasury Operations and Management, Capital Markets and Fund Management. Mr. Shahrulkh Naqvi, Director Sales, is a seasoned professional and has more than fifteen years of relevant experience. Mr. Saeed Khalid, Head of Research, has more than a decade of professional experience in Capital Market Research.

Organizational Structure The Company has a lean organizational structure comprising seven departments, reporting directly to the CEO. The Company has created and filled all requisite positions to ensure smooth operations.

Client Servicing The Company maintains comprehensive account opening practices in line with regulatory requirements. The Company has established a research department, covering ~70-80% of the KSE-100 market capitalization and regularly issues reports. The Company provides live and real time updates of market news and announcements to its clients for prudent decision making. The Company offers online trading platform to its clients.

Complaint Management The Company has defined policy for lodging complaints. Complaints can be made via email, phone calls or by filling online complaint form.

Extent Of Automation / Integration The Company is currently using "SEAMS" software by microlinks (Pvt). Ltd. The software is fully integrated with data base and has built in virus control procedures. It can generate real time reports on timely basis.

Continuity Of Operations A fully tested disaster recovery and business continuity plan is in place with daily, weekly and monthly backups. For stable connectivity, the Company has installed four connections from different ISPs.

Risk Management Framework The Company has formulated a comprehensive risk management policy. Proper KYC/CDD is conducted by the settlement department. Each customer is assigned a risk level from low to high. For high risk level customers, enhanced due diligence is conducted by monitoring transactions, fund transfers and frequency of investments.

Regulatory Compliance The Company has established a compliance department headed by a senior resource. He is a member of CIMA and is CA finalist with more than six years of professional experience. The department ensures that all the regulatory requirements are fulfilled on timely basis.

Business Sustainability

Business Risk FY21 started with marginal gains, boosted Investors' confidence and improved external front on the back of well-managed fiscal and monetary actions by regulatory authorities including ease of doing business and relief policies. The benchmark, KSE-100 index witnessed an upwards trajectory. The index started from 34,422 points and touched the highest point of 46,934 on February 3, 2021 and currently clocked in at 44,901 points posting a positive return of 30%. The traded volumes during 9MFY21 remained elevated over the period at an average of ~269mln shares (SPLY: ~134mln. Shares), depicting increased participation in the equity market led by country's economic rebound and the global COVID-19 vaccine rollout. Foreigners continued to be net sellers and offloaded ~USD 269mln worth of stocks during FY21 period. Going forward, after the global sell off in equities due to the pandemic, it is expected that the foreigners will rebuild their long positions in the months ahead.

Business Profile Main activities of the Company include equity and commodity brokerage, corporate finance and financial advisory services. In terms of value of traded shares, the Company enjoys ~1.5% market share in the ready equity market.

Revenue And Profitability Analysis Topline of the Company witnessed a slight growth of ~10% to ~PKR 20mln (1HFY20: ~PKR19mln). Contrary to this the admin and operating expenses posted a decline of ~11% to ~PKR 33mln (1HFY20: ~PKR 33mln) because of decrease in salaries and commission expense. The Company's total revenues are supplemented by unrealized gain on re-measurement of short term investments by ~PKR 19mln (SPLY: ~PKR 0.2mln loss). The operating revenue mainly concentrated to equity brokerage during 1HFY21 the equity brokerage revenue comprised 100% (SPLY: ~95%).

Financial Sustainability

Credit Risk For the assessment of client credit worthiness, the Company has implemented due diligence procedures in addition to its KYC. Applicable policies and limits for leverage products are in place. An automated risk management system halts transactions for a particular client if margin falls below the allocated limit. Trade debts are low and their ageing is considered to be manageable.

Market Risk At end 1HFY21, the Company's proprietary investments portfolio clocked in at ~PKR 26mln (FY20: ~PKR 17mln) in listed equities. Proprietary book comprises ~19% (FY20: ~13%) of the Company's equity base which creates conflict of interest and exposure towards market risk.

Liquidity Profile The liquidity profile of the Company is strong. At the end of 1HFY21, the liquid assets were ~63% of the total asset book (FY20: ~42%) and 1.6x of trade related liabilities (FY20: ~3.2%).

Financial Risk The Company's total capital stood at ~PKR 134mln in 1HFY21 (FY20: ~PKR 128mln). This includes advance against future issuance of share capital of PKR 55mln. The Company has adequate capitalization and sponsors are committed to enhance it if need arises. As at 1HFY21 Net Capital Balance of the Company stood at ~PKR 26mln (FY20: ~PKR25mln). The Company availed short term running finance of ~PKR 4mln out of available lines of PKR 115mln as at end 1HFY21.



The Pakistan Credit Rating Agency Limited

Shajar Capital Pakistan (Private) Limited
BALANCE SHEET As at

	<i>PKR mln</i> 31-Dec-20 1HFY21	<i>PKR mln</i> 30-Jun-20 FY20	<i>PKR mln</i> 30-Jun-19 FY19	<i>PKR mln</i> 30-Jun-18 FY18
	Unaudited	Unaudited	Unaudited	Audited
A. EARNING ASSETS				
a. Finances				
1. Margin Trading System	0	0	0	0
3. Ready Futures	0	0	0	0
4. Receivable from NCCPL - net	0	0	0	0
	0	0	0	0
b. Investments				
1. Deposits with Banks	3	1	1	11
2. Govt. Securities	0	0	0	0
3. Debt Securities & Mutual Funds	0	0	0	0
4. Other Investments				
i) Related Party	0	0	0	0
ii) Long Term Deposits	5	5	2	2
iii) Listed Equity Investments - Long Term	0	0	14	32
iv) Listed Equity Investments - Short Term	26	17	7	0
v) Unlisted	0	0	0	0
	34	23	24	45
Total Earning Assets	34	23	24	45
B. NON-EARNING ASSETS				
1. Cash and Bank Balances - Own Funds	0	0	0	1
2. Taxation	70	69	73	70
3. Cash and Bank Balances - Client Funds	75	21	32	39
4. Accounts Receivable	18	6	15	7
5. Due from related party	0	0	0	0
6. Advances, Deposits and Other receivables	34	23	21	41
7. Fixed Assets	17	18	21	25
Non-Earning Assets	215	137	162	184
C. TOTAL ASSETS	249	159	186	228
D. Funding				
1. Commercial				
i) Advances from Customers	0	0	0	0
ii) Payables to Customers	97	21	26	54
	97	21	26	54
2. FIs				
i) Short-term Borrowings	4	8	0	3
ii) Current Maturity of Long Term Debt	0	0	0	0
iii) Long-term Borrowings	0	0	0	0
	4	8	0	3
Liabilities	101	29	26	57
E. Other Liabilities				
1. Due to Associates	7	0	0	0
2. Other Liabilities (staff gratuity, Accrued mark-up)	7	3	10	7
3. Provision for Taxation	0	0	0	0
Other Liabilities	14	3	10	7
F. EQUITY				
1. Share Capital	215	215	215	215
2. Reserves:				
i. Statutory Reserve	0	0	0	0
ii. Capital Reserve	0	0	0	0
iii. Reserve for Bonus Shares	0	0	0	0
iv. Revenue Reserve	(118)	(124)	(96)	(39)
v. Unappropriated Profit	0	0	0	0
	(118)	(124)	(96)	(39)
Pure Equity	97	91	119	176
3. Surplus/(Deficit) on Revaluation of Investments	(18)	(18)	(13)	(2)
4. Director's Subordinated loan	55	55	45	0
Total Equity	134	128	151	174
G. TOTAL LIABILITIES & EQUITY	249	159	186	237
H. CONTINGENT LIABILITIES				

**The Pakistan Credit Rating Agency Limited**

Shajar Capital Pakistan (Private) Limited

INCOME STATEMENT

For the period ended

	31-Dec-20 1HFY21	30-Jun-20 FY20	30-Jun-19 FY19	30-Jun-18 FY18
	Unaudited	Unaudited	Unaudited	Audited
1. Fee-Based Income				
a. Advisory Fees	-	-	-	34
b. Commission / Underwriting	-	-	-	-
c. Brokerage	20	32	28	99
d. Other	-	-	-	-
	20	32	28	133
2. Operating Expenses				
a. Personnel Expenses	(18)	(27)	(21)	(40)
b. Other Non-interest/Mark Up Expenses	(15)	(26)	(48)	(73)
	(33)	(53)	(69)	(113)
3. Brokerage Income / (Loss)	(13)	(21)	(41)	19
4. Non Fee-Based Income				
a. Finances	-	-	-	-
a. Placements (including Reverse REPO/COI/CFS)	-	-	-	-
b. Bank Deposits and others	-	-	0	0
	-	-	0	0
5. Other Income				
Capital Gain / (Loss) on Sale of Investments	-	(6)	(15)	(0)
Unrealised gain / (Loss) on remeasurement of short term investment - current	-	-	-	(0)
Unrealised gain / (Loss) on remeasurement of investment held as "Available for sale"	19	(0)	(11)	(10)
Dividend Income	-	-	0	1
Share of profit of subsidiaries/associates	-	-	-	-
Exchange Gain/(Loss)	-	-	-	-
Gain on sale of fixed assets	-	-	-	-
Rental Income	-	-	-	-
Liability Written-off	-	-	-	48
Sale of Scrap	-	-	-	1
Profit on exposure deposit	-	-	-	0
Others	1	3	2	1
	20	(3)	(24)	41
6. Total Operating Income / (Loss)	7	(25)	(65)	60
7. Financial Charges	(0)	(1)	(1)	(1)
8. Profit / (Loss) Before Tax	7	(25)	(66)	59
9. Taxes	(0)	(3)	(0)	(16)
10. Net Income	6	(28)	(67)	43
11. Unappropriated Profit / (Loss) Brought Forward	-	-	-	-
12. Adjustments	-	-	-	-
Available for Appropriations	6	(28)	(67)	43
13. Appropriations				
a. Statutory Reserve	-	-	-	-
b. Capital Reserve	-	-	-	-
c. Revenue Reserve	-	-	-	-
	-	-	-	-
14. Unappropriated Profit/(Loss) Carried Forward	6	(28)	(67)	43

**The Pakistan Credit Rating Agency Limited**

Shajar Capital Pakistan (Private) Limited

RATIO ANALYSIS	31-Dec-20	30-Jun-20	30-Jun-19	30-Jun-18
	1HFY21	FY20	FY19	FY18
	Unaudited	Unaudited	Unaudited	Audited
A. PERFORMANCE				
1. ROE	0.0%	(24.3%)	(82.6%)	17.2%
a Net Profit Margin	32.1%	(87.4%)	(239.4%)	32.6%
b Asset Turnover	0.0%	22.3%	28.0%	40.2%
c Financial Leverage	185.3%	124.8%	123.4%	131.2%
2. ROA	3.1%	(16.9%)	(28.2%)	14.1%
3. Personnel Expenses-to-Total Operating Income	256.1%	(109.0%)	(32.1%)	66.8%
4. Personnel Expenses-to-Fee Income	90.3%	83.2%	75.5%	30.3%
5. Net Non-Earning Assets / Assets net of Non-Interest Liabilities	85.6%	85.4%	86.6%	79.8%
B. FINANCIAL EXPOSURE				
1. Short Term Proprietary Listed Securities / Total Equity	19.2%	13.1%	4.5%	-
2. Total Investments / Equity	34.8%	25.1%	19.9%	25.3%
3. Equities / Total Capital	-	-	-	-
4. NCB / Equity	0.0%	0.0%	20.1%	15.3%
C. LIQUIDITY				
1. Trade Related Assets / Trade Related Liabilities	0.2	0.3	0.6	0.1
2. Liquid Assets/ Short Term Borrowings + Creditors	0.3	0.6	0.8	0.8
3. Liquid Assets / Total Assets	0.1	0.1	0.1	0.2
4. Liquid Assets / Trade Related Liabilities	0.3	0.9	0.8	0.8
5. Liquid Investments / Equity	0.3	0.2	0.2	0.2
D. COVERAGE RATIOS				
1. EBITDA/Gross Interest	(21.6)	(22.2)	(36.6)	68.9
2. FCFO/Gross Interest	(21.6)	(22.2)	(40.2)	59.8
3. TCF/Gross Interest	(21.6)	(22.2)	(40.2)	59.8
<i>Debt Payback Analysis</i>				
4 Long-term Debt/FCFO	0.0	0.0	0.0	0.0
5 Total Debt / FCFO	(0.5)	(0.4)	0.0	0.1
E. CAPITAL ADEQUACY				
1. Equity / Total Assets	39.2%	57.1%	64.0%	77.3%
2. Total Equity (including surplus on revaluation) / Total Assets	54.0%	80.1%	81.0%	76.2%
3. Total Debt / Equity	3.0%	6.2%	-	1.9%
F. GROWTH				
1. Total Assets	55.9%	(8.0%)	(35.0%)	(40.7%)
2. Equity	5.0%	(3.3%)	(34.1%)	28.7%
3. Brokerage Revenue	23.9%	274.4%	271.7%	90.1%
4. Asset Yield	3.1%	(16.9%)	(28.2%)	14.1%

Broker Management Rating

An independent opinion on the quality of management and services provided by the broker

Scale	Definition
BMR 1A	Excellent. Excellent regulatory compliance, control environment, and financial management; governance and risk management frameworks are extremely effective; HR, IT, and customer services are strongly proactive.
BMR 1++ BMR 1+ BMR 1	Strong. Strong regulatory compliance, control environment, and financial management; governance and risk management frameworks are highly effective; HR, IT, and customer services are highly proactive.
BMR 2++ BMR 2+ BMR 2	Sound. Sound regulatory compliance, control environment, and financial management; governance and risk management frameworks are effective; HR, IT, and customer services are proactive.
BMR 3++ BMR 3+ BMR 3	Adequate. Adequate regulatory compliance, control environment, and financial management; governance and risk management frameworks are satisfactory; HR, IT, and customer services are adequate.
BMR 4++ BMR 4+ BMR 4	Inadequate. Inadequate regulatory compliance, control environment, and financial management; governance and risk management frameworks need improvements; HR, IT, and customer services are insufficient.
BMR 5	Weak. Weak regulatory compliance and business practices.

Outlook (Stable, Positive, Negative, Developing) Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. ‘Stable’ outlook means a rating is not likely to change. ‘Positive’ means it may be raised. ‘Negative’ means it may be lowered. Where the trends have conflicting elements, the outlook may be described as ‘Developing’.

Rating Watch Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.

Suspension It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

Withdrawn A rating is withdrawn on a) termination of rating mandate, b) cessation of underlying entity, c) the rating remains suspended for six months, or/and d) PACRA finds it impractical to surveil the opinion due to lack of requisite information.

Harmonization A change in rating due to revision in applicable methodology or underlying scale.

Surveillance. Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

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Rating Team Statements

(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

2) Conflict of Interest

- i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)
- ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)
- iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term "family members" shall include only those family members who are dependent on the analyst and members of the rating committee

Restrictions

- (3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)
- (4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)
- (5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

Conduct of Business

- (6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)
- (7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report.
- (8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)
- (9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)
- (10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)
- (11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

Independence & Conflict of interest

- (12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA's opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity
- (13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers' associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)
- (14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)
- (15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)
- (16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst's area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)
- (17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

Monitoring and review

- (18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 18-(a)
- (19) PACRA reviews all the outstanding ratings on semi-annual basis or as and when required by any creditor or upon the occurrence of such an event which requires to do so; | Chapter III | 18-(b)
- (20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 18-(c)
- (21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 18-(d)

Probability of Default

(22) PACRA's Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e, probability). PACRA's transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA's Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past | Chapter III | 14-(F-VII)

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