



The Pakistan Credit Rating Agency Limited

## Rating Report

### U Microfinance Bank Limited | TFC

#### Report Contents

1. Rating Analysis
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#### Rating History

Dissemination Date	Long Term Rating	Short Term Rating	Outlook	Action	Rating Watch
18-Aug-2022	AA-	-	Stable	Maintain	-
18-Aug-2021	AA-	-	Stable	Initial	-
04-Jan-2021	AA-	-	Stable	Preliminary	-

#### Rating Rationale and Key Rating Drivers

The ratings reflect the association of U Microfinance Bank Limited (U Bank) with Pakistan Telecommunication Company Limited (PTCL), the country's leading Information and Communication Technology Service Provider. This affiliation supports the Bank in terms of building a strategic congruence alongside establishing robust systems and controls. U Bank is a fast-growing player in the Microfinance Sector (end-Sep21: 12.9% market share in total Gross Loan Portfolio). The Bank's product mix mainly comprises livestock and agriculture lending. Going forward, the envisaged strategy encompass diversification at segmental, geographical, and product level. A sizeable book of GoP securities (end-June22: PKR 27.7bln) in the investment portfolio assisted in maintaining liquidity. Almost half of the Bank's portfolio is gold-backed. Asset quality was impaired, as deferred book to total GLP was significant. To build a cushion, the Bank has recognized a sizable subjective provision to add a further cushion for absorption of expected loan losses. SBP's recent circular about further relaxation in recording provisioning expense of NPLs is expected to bring reversal. The Bank's funding needs are primarily fostered through a growing deposit base, coupled with sizable borrowings. The ratings are constrained by high concentration in deposit base; increased on account of gaining. The recent issuance of Tier- I Capital Term Finance Certificates of PKR 1bln provided a cushion to the equity base where all other parameters remained largely the same.

The ratings are dependent upon the Bank's ability to aptly combat the emerging risks under the current scenario in order to keep its business and financial risk profile intact. Meanwhile, the ratings are also placed under "Watch" to reflect the need for overseeing the risk profile of the Bank against unavoidable challenges.

#### Disclosure

<b>Name of Rated Entity</b>	U Microfinance Bank Limited   TFC
<b>Type of Relationship</b>	Solicited
<b>Purpose of the Rating</b>	Debt Instrument Rating
<b>Applicable Criteria</b>	Methodology   Microfinance Institution Rating(Jun-22),Methodology   Debt Instrument Rating(Jun-22),Methodology   Rating Modifiers(Jun-22)
<b>Related Research</b>	Sector Study   Microfinance(Sep-21)
<b>Rating Analysts</b>	Madiha Sohail   madiha.sohail@pacra.com   +92-42-35869504



## Issuer Profile

**Profile** U Microfinance Bank Limited (“U Bank” or “the Bank”) was incorporated, under section 32 of the Companies Ordinance, 1984 (now Companies Act, 2017). The Bank was granted license by SBP for commencement of nationwide operations in 2013. Rozgar Microfinance Bank Ltd was established in 2003, as a district wide microfinance bank, operating in Karachi. Pakistan Telecommunication Company Limited (PTCL) acquired 100% of its shareholding in 2012. Henceforth, its name was changed to U Microfinance Bank Limited. The Bank offers a wide range of microfinance loans, deposit products and branchless banking solutions. It has a network of 208 branches, across 183 cities and rural areas in Pakistan, while the head office is situated in Islamabad. The Bank is also establishing its foothold in BB operations via its mobile wallet, UPaisa.

**Ownership** The Bank is a wholly owned subsidiary of PTCL, which is co-owned by the Government of Pakistan (62%) and Etisalat International Pakistan (LLC) (26%) (Etisalat), a state owned Telecom Corporation of UAE. Management control of PTCL rests with Etisalat. Stable ownership and sovereign support of the Government of Pakistan, complimented by the technical and financial prowess of a global tech giant, bodes well for the future stability of the Bank. PTCL, the backbone for the country’s telecommunication infrastructure, is the market leader in providing telephone and internet services nationwide. The Etisalat Group is one of the world’s leading telecom groups, which operates in ~16 countries across the Middle East, Asia and Africa. The Group provides U Bank with international expertise and strategic direction through its presence on the Board. PTCL has been assigned credit ratings of AAA/A-1+ by VIS (Oct’20). The sponsor’s ability to support the Bank can be gauged, with substantial subordinated lending to the Bank. Etisalat Group enjoys credit ratings of AA-/Stable (Jun’20) and Aa3/Stable (Jun’20) by S&P Global and Moody’s, respectively.

**Governance** The Board of U Bank consists of eight directors, comprising representatives of Etisalat, PTCL and Government of Pakistan. All of the board members have international exposure and carry diversified expertise. Mr. Burak Sevilengul, the Chairman of the Board, has over 24 years of experience. Attendance of board members in these meetings remained adequate. There are five board committees in place which help the board ineffective oversight of the Bank’s overall operations on relevant matters. M/S KPMG Taseer Hadi & Co. Chartered Accountants, are the External Auditors of the Bank. An unqualified audit opinion was expressed on the financial statements for the year ended Dec’21. The internal audit department reports directly to the Audit Committee, ensuring independence.

**Management** U Bank has a horizontally spread organizational structure comprising nine departments. The reporting lines and job descriptions at each level are well defined. Mr. Kabeer Naqvi, the President & CEO, has 20 years of professional experience to his name. A team of professionals assist him. The Bank has formed various committees at the management level for effective and smooth functioning of each business segment. The Bank has deployed PIBAS for handling the core banking operations which has Visual Basic at the front-end whereas the back-end is Oracle based. The other IT platform is SYBASE-365, for the BB segment. It is a financial services platform which provides an end-to-end solution for mobile commerce businesses. The Risk Management Committee exists to ensure risk profile of the Bank remains within check. A risk management manual contains guidelines to help management in improving the internal control environment. A Disaster Recovery site is in place in Lahore, located alongside the PTCL data center. The management aims to scale up the IT infrastructure for future business growth and network expansion. Building on the synergies with Ufone, has a technological platform, to facilitate BB operations (UPaisa), utility payments, ATM service and G2P payments.

**Business Risk** Pakistan Microfinance Industry (MFI) comprises of 50 microfinance providers including 30 microfinance institutions (MFIs). During CY21, active borrowers of the industry exceeded pre-COVID figure to 8.1 million borrowers after recording growth of 16% compared to CY20. Similarly, the GLP surpassed PKR 390 billion during CY21, an increase of 21% compared to CY20. The growth in active borrowers and GLP continues to be driven by the MFB peer group as they managed to add over one million clients and PKR 52 billion in GLP. NBMFC peer group also contributed to portfolio growth with an addition of PKR 16.7 billion. In case of MFBs, PAR > 30 days increased to 5.1% (CY20: 3.3%) on account of expiration of loan deferment period allowed by SBP. However, the PAR > 30 days of MFIs recovered to report at 2.9% in CY21 (CY20: 4.7%). The Bank grabbing a 12.9% market share in terms of GLP as at end-Sep21. During CY21, income on advances increased to PKR 10.0bln (CY20: PKR 9.0bln) whereas, on investment side, gross markup increased to PKR 2.1bln (CY20: PKR 1.0bln). Further analysis revealed that PKR 8.8bln is remaining in the ambit of mark up accrued which has increased from PKR 6.7bln for CY20. Non-mark up income to total income decreased to 16.2% (end-Dec20: 17.9%). During 2QCY22, markup earned was recorded at PKR 8.4bln (2QCY21: PKR 5.7bln). Asset Yield was decreased to 17.6% (2QCY21: 19.9%). Net mark up income enhanced to clocked at PKR 6.6bln (CY20: PKR 5.7bln). The Bank’s operating expenses increased to PKR 5.0bln (CY20: PKR 4.2bln) where administration expenses recorded uptick. Profit before tax of the Bank witnessed a sizable growth and was reported at PKR 1.1bln (CY20: PKR 906mln). During 2QCY22, net markup income was clocked in at PKR 3.3bln (2QCY21: PKR 3.1bln). Profit before tax was recorded at PKR 761mln (2QCY21: PKR 825mln). Going forward, U Bank’s key focus would be to enhance its lending book mainly through micro credit while diversifying its product base.

**Financial Risk** During CY21, micro credit portfolio clocked in at PKR 35bln (CY20: PKR 31bln). The lending portfolio is dominated by the livestock (40.1%) and agriculture (16.7%). Non Performing Loans of the bank recorded significant increase to PKR 1.0bln (end-Dec20: PKR 36mln). Net NPL to equity declined to 20% from 26% in Dec-20. The management of the asset quality, going forward, remains essential. At end-June22, non Performing Loans remained stagnant at PKR 1.0bln. Infection ratio increased to 3.2% at end-June22. U Bank’s investment portfolio comprises 25.6% of total earning assets. At end-Dec21, investment book stood at PKR 46.5bln (end-Dec20: PKR 17.9bln) due to investment in mutual funds. The investment portfolio remained dominated in government securities. At end-June22, total earning assets clocked in at PKR 103bln (end-Dec21: PKR 88bln). Investment book stood at PKR 48.7bln at end-June22. The total borrowing as at end-Dec21 stood at PKR 39,874mln (end-Dec20: PKR 17,285mln) elevated sizably to finance investment book primarily. Deposit concentration risk remains a concern, as the top 50 depositors accounted for 60.0% of the total deposits. At end-June22, the Bank’s advances to deposits ratio (ADR) stood at 79.1% (end-Dec21: 62.5%). U Bank regularly monitors its liquidity through its Asset and Liability Management Committee (ALCO) and aligns asset-liability mismatch accordingly. The Bank witnessed an improvement in its liquidity profile, as evident by the liquid assets to borrowings and deposits improved to 84.4% as at end-Dec21 (end-Dec20: 57.5%) driven by increase in liquid investments. At end-June22, liquid assets demonstrated a positive growth and stand at PKR 37.5bln (end-Dec: PKR 33.2bln). The bank’s equity base enhanced to PKR 7,489mln (end-Dec20: PKR 5,674mln) where the share capital increased to PKR 4bln. Equity to total assets remained stagnant at 7.2%. At end-June22, Equity base of the bank improved to PKR 7,584mln.

## Instrument Rating Considerations

**About The Instrument** U Bank issued privately placed and secured Term Finance Certificates (TFC) of PKR 3,500mln with a tenor of 4 Years including 1 year grace period and the basic purpose of the is to enhance the advances book which will be enabled by the additional liquidity raised through the TFC. The tenor of the instrument is four years starting from the Issue Date. Profit is paid at the rate of 6MK + 1.5%. Profit will be payable Semi-Annually in arrears calculated on a 365-day year basis on the outstanding principal amount. Semi-annual principal redemption shall commence from the second year of the issue date from Dec’22 in six equal installments and shall continue till the maturity of the instrument.

**Relative Seniority/Subordination Of Instrument** The claims of the TFC holders will rank I. Superior to the claims of ordinary shareholders; and II. Pari passu without preference amongst themselves

**Credit Enhancement** 50% of the TFC amount is secured against pari passu charge on the U Bank’s debt book, advances, and receivables with a 25% margin. Whereas, 50% of the Issue amount will be secured against charge/lien on government securities of a similar tenor. In case, U Bank fails to make the Profit/Principal payment on the relevant due date, the Security Agent reserves the right to realize the cash from the government securities and make payment to the relevant investor within 05 days of the relevant due date without invoking Event of Default (including but not limited to sending out a notice of default).



PKR mln

**U Microfinance Bank Limited**  
**Listed Public Limited**

Jun-22	Dec-21	Dec-20	Dec-19
6M	12M	12M	12M

**A BALANCE SHEET**

1 Total Finances - net	53,184	35,388	31,283	20,984
2 Investments	48,719	46,565	17,954	6,970
3 Other Earning Assets	1,574	6,212	8,467	3,009
4 Non-Earning Assets	11,820	17,427	14,286	8,737
5 Non-Performing Finances-net	(1,036)	(1,012)	(1,277)	390
<b>Total Assets</b>	<b>114,262</b>	<b>104,578</b>	<b>70,713</b>	<b>40,090</b>
6 Deposits	65,918	55,000	46,105	23,290
7 Borrowings	38,531	39,874	17,285	12,684
8 Other Liabilities (Non-Interest Bearing)	2,227	2,213	1,648	1,065
<b>Total Liabilities</b>	<b>106,675</b>	<b>97,087</b>	<b>65,038</b>	<b>37,039</b>
<b>Equity</b>	<b>7,584</b>	<b>7,489</b>	<b>5,674</b>	<b>3,051</b>

**B INCOME STATEMENT**

1 Mark Up Earned	8,438	12,216	10,134	7,266
2 Mark Up Expensed	(5,180)	(5,589)	(4,342)	(3,843)
3 Non Mark Up Income	793	1,278	1,263	939
<b>Total Income</b>	<b>4,051</b>	<b>7,904</b>	<b>7,055</b>	<b>4,363</b>
4 Non-Mark Up Expenses	(3,042)	(5,062)	(4,295)	(3,220)
5 Provisions/Write offs/Reversals	(248)	(1,513)	(1,580)	(838)
<b>Pre-Tax Profit</b>	<b>761</b>	<b>1,329</b>	<b>1,180</b>	<b>304</b>
6 Taxes	(73)	(218)	(274)	(51)
<b>Profit After Tax</b>	<b>688</b>	<b>1,111</b>	<b>906</b>	<b>254</b>

**C RATIO ANALYSIS**

**1 Performance**

Portfolio Yield	29.2%	32.4%	38.0%	34.3%
Minimum Lending Rate	38.0%	35.9%	38.4%	40.3%
Operational Self Sufficiency (OSS)	106.8%	109.0%	110.2%	103.7%
Return on Equity	18.3%	16.9%	20.8%	8.7%
Cost per Borrower Ratio	N/A	1462012.2%	1300927.2%	1070958.4%

**2 Capital Adequacy**

Net NPL/Equity	-13.7%	-13.5%	-22.5%	12.8%
Equity / Total Assets (D+E+F)	6.6%	7.2%	8.0%	7.6%
Tier I Capital / Risk Weighted Assets	N/A	N/A	16.3%	11.8%
Capital Adequacy Ratio	N/A	N/A	21.7%	16.7%
Capital Formation Rate [(Profit After Tax - Cash Dividend) / Equity]	13.2%	19.6%	26.4%	9.0%

**3 Funding & Liquidity**

Liquid Assets as a % of Deposits & Short term Borrowings	71.2%	84.4%	57.5%	50.3%
Demand Deposit Coverage Ratio	919.4%	869.6%	780.6%	491.4%
Liquid Assets/Top 20 Depositors	N/A	N/A	96.1%	N/A
Funding Diversification (Deposits/(Deposits+Borrowings+Grants))	63.1%	58.0%	72.7%	64.7%
Net Advances to Deposits Ratio	79.1%	62.5%	65.1%	91.8%

**4 Credit Risk**

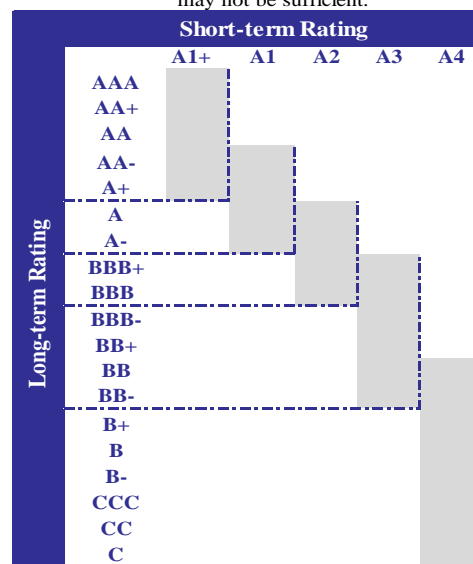
Top 20 Advances / Advances	0.0%	0.0%	0.0%	0.0%
PAR 30 Ratio	3.3%	2.8%	0.1%	4.1%
Write Off Ratio	0.0%	0.0%	0.0%	0.0%
True Infection Ratio	3.3%	2.8%	0.1%	4.1%
Risk Coverage Ratio (PAR 30)	159.8%	198.9%	3660.5%	56.6%

**Credit Rating**

Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

Scale	Long-term Rating Definition
<b>AAA</b>	<b>Highest credit quality.</b> Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments
<b>AA+</b>	
<b>AA</b>	<b>Very high credit quality.</b> Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.
<b>AA-</b>	
<b>A+</b>	
<b>A</b>	<b>High credit quality.</b> Low expectation of credit risk. The capacity for timely payment of financial commitments is considered strong. This capacity may, nevertheless, be vulnerable to changes in circumstances or in economic conditions.
<b>A-</b>	
<b>BBB+</b>	
<b>BBB</b>	<b>Good credit quality.</b> Currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity.
<b>BBB-</b>	
<b>BB+</b>	<b>Moderate risk.</b> Possibility of credit risk developing. There is a possibility of credit risk developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met.
<b>BB</b>	
<b>BB-</b>	
<b>B+</b>	
<b>B</b>	<b>High credit risk.</b> A limited margin of safety remains against credit risk. Financial commitments are currently being met; however, capacity for continued payment is contingent upon a sustained, favorable business and economic environment.
<b>B-</b>	
<b>CCC</b>	<b>Very high credit risk.</b> Substantial credit risk “CCC” Default is a real possibility. Capacity for meeting financial commitments is solely reliant upon sustained, favorable business or economic developments. “CC” Rating indicates that default of some kind appears probable. “C” Ratings signal imminent default.
<b>CC</b>	
<b>C</b>	
<b>D</b>	Obligations are currently in default.

Scale	Short-term Rating Definition
<b>A1+</b>	The highest capacity for timely repayment.
<b>A1</b>	A strong capacity for timely repayment.
<b>A2</b>	A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions.
<b>A3</b>	An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial
<b>A4</b>	The capacity for timely repayment is more susceptible to adverse changes in business, economic, or financial conditions. Liquidity may not be sufficient.



*\*The correlation shown is indicative and, in certain cases, may not hold.*

**Outlook (Stable, Positive, Negative, Developing)** Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. ‘Stable’ outlook means a rating is not likely to change. ‘Positive’ means it may be raised. ‘Negative’ means it may be lowered. Where the trends have conflicting elements, the outlook may be described as ‘Developing’.

**Rating Watch** Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion.

**Suspension** It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn.

**Withdrawn** A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults, or/and e) PACRA finds it impractical to surveil the opinion due to lack of requisite information.

**Harmonization** A change in rating due to revision in applicable methodology or underlying scale.

**Surveillance.** Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

**Note.** This scale is applicable to the following methodology(s):

- a) Broker Entity Rating
- b) Corporate Rating
- c) Debt Instrument Rating
- d) Financial Institution Rating
- e) Holding Company Rating
- f) Independent Power Producer Rating
- g) Microfinance Institution Rating
- h) Non-Banking Finance Companies Rating

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### **Rating Team Statements**

(1) Rating is just an opinion about the creditworthiness of the entity and does not constitute recommendation to buy, hold or sell any security of the entity rated or to buy, hold or sell the security rated, as the case may be | Chapter III; 14-3-(x)

### **2) Conflict of Interest**

i. The Rating Team or any of their family members have no interest in this rating | Chapter III; 12-2-(j)

ii. PACRA, the analysts involved in the rating process and members of its rating committee, and their family members, do not have any conflict of interest relating to the rating done by them | Chapter III; 12-2-(e) & (k)

iii. The analyst is not a substantial shareholder of the customer being rated by PACRA [Annexure F; d-(ii)] Explanation: for the purpose of above clause, the term "family members" shall include only those family members who are dependent on the analyst and members of the rating committee

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(3) No director, officer or employee of PACRA communicates the information, acquired by him for use for rating purposes, to any other person except where required under law to do so. | Chapter III; 10-(5)

(4) PACRA does not disclose or discuss with outside parties or make improper use of the non-public information which has come to its knowledge during business relationship with the customer | Chapter III; 10-7-(d)

(5) PACRA does not make proposals or recommendations regarding the activities of rated entities that could impact a credit rating of entity subject to rating | Chapter III; 10-7-(k)

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(6) PACRA fulfills its obligations in a fair, efficient, transparent and ethical manner and renders high standards of services in performing its functions and obligations; | Chapter III; 11-A-(a)

(7) PACRA uses due care in preparation of this Rating Report. Our information has been obtained from sources we consider to be reliable but its accuracy or completeness is not guaranteed. PACRA does not, in every instance, independently verifies or validates information received in the rating process or in preparing this Rating Report | Clause 11-(A)(p).

(8) PACRA prohibits its employees and analysts from soliciting money, gifts or favors from anyone with whom PACRA conducts business | Chapter III; 11-A-(q)

(9) PACRA ensures before commencement of the rating process that an analyst or employee has not had a recent employment or other significant business or personal relationship with the rated entity that may cause or may be perceived as causing a conflict of interest; | Chapter III; 11-A-(r)

(10) PACRA maintains principal of integrity in seeking rating business | Chapter III; 11-A-(u)

(11) PACRA promptly investigates, in the event of a misconduct or a breach of the policies, procedures and controls, and takes appropriate steps to rectify any weaknesses to prevent any recurrence along with suitable punitive action against the responsible employee(s) | Chapter III; 11-B-(m)

### **Independence & Conflict of interest**

(12) PACRA receives compensation from the entity being rated or any third party for the rating services it offers. The receipt of this compensation has no influence on PACRA's opinions or other analytical processes. In all instances, PACRA is committed to preserving the objectivity, integrity and independence of its ratings. Our relationship is governed by two distinct mandates i) rating mandate - signed with the entity being rated or issuer of the debt instrument, and fee mandate - signed with the payer, which can be different from the entity

(13) PACRA does not provide consultancy/advisory services or other services to any of its customers or to any of its customers' associated companies and associated undertakings that is being rated or has been rated by it during the preceding three years unless it has adequate mechanism in place ensuring that provision of such services does not lead to a conflict of interest situation with its rating activities; | Chapter III; 12-2-(d)

(14) PACRA discloses that no shareholder directly or indirectly holding 10% or more of the share capital of PACRA also holds directly or indirectly 10% or more of the share capital of the entity which is subject to rating or the entity which issued the instrument subject to rating by PACRA; | Reference Chapter III; 12-2-(f)

(15) PACRA ensures that the rating assigned to an entity or instrument is not be affected by the existence of a business relationship between PACRA and the entity or any other party, or the non-existence of such a relationship | Chapter III; 12-2-(i)

(16) PACRA ensures that the analysts or any of their family members shall not buy or sell or engage in any transaction in any security which falls in the analyst's area of primary analytical responsibility. This clause shall, however, not be applicable on investment in securities through collective investment schemes. | Chapter III; 12-2-(l)

(17) PACRA has established policies and procedure governing investments and trading in securities by its employees and for monitoring the same to prevent insider trading, market manipulation or any other market abuse | Chapter III; 11-B-(g)

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(18) PACRA monitors all the outstanding ratings continuously and any potential change therein due to any event associated with the issuer, the security arrangement, the industry etc., is disseminated to the market, immediately and in effective manner, after appropriate consultation with the entity/issuer; | Chapter III | 18-(a)

(19) PACRA reviews all the outstanding ratings on semi-annual basis or as and when required by any creditor or upon the occurrence of such an event which requires to do so; | Chapter III | 18-(b)

(20) PACRA initiates immediate review of the outstanding rating upon becoming aware of any information that may reasonably be expected to result in downgrading of the rating; | Chapter III | 18-(c)

(21) PACRA engages with the issuer and the debt securities trustee, to remain updated on all information pertaining to the rating of the entity/instrument; | Chapter III | 18-(d)

### **Probability of Default**

(22) PACRA's Rating Scale reflects the expectation of credit risk. The highest rating has the lowest relative likelihood of default (i.e, probability). PACRA's transition studies capture the historical performance behavior of a specific rating notch. Transition behavior of the assigned rating can be obtained from PACRA's Transition Study available at our website. (www.pacra.com). However, actual transition of rating may not follow the pattern observed in the past | Chapter III | 14-(F-VII)

### **Proprietary Information**

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## Regulatory and Supplementary Disclosure

Nature of Instrument	Size of Issue (PKR)	Tenor	Security	Quantum of Security	Nature of Assets	Trustee
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PPTFC	PKR3,500 mn	4 years from the date of issue	Paripassu charge on the Issuer's Book Debts, Advances and Receivables with 25% margin.	50% of the Issue Amount	Book Debt and Receivables	Pak Brunei Investment Company Limited
			Charge on government securities of a similar Tenor.		Government Securities	

<b>Name of Issuer</b>	U Microfinance Bank Limited
<b>Issue Date</b>	23-Jun-21
<b>Maturity</b>	23-Jun-25
<b>Profit Rate</b>	6MKIBOR + 1.5%

### U Microfinance Bank Limited | TFC | Redemption Schedule

Sr.	Due Date Principal	Opening Principal	Principal Repayment	6M Kibor	Markup/Profit Rate (6MK + 1.50%)	Markup/Profit Payment	Principal Payment	Total	Principal Outstanding
		PKR in mln				PKR in mln			
	23-Jun-21	3,500	-	7.35%	8.85%	-	-	-	3,500
1	23-Dec-21	3,500	-	7.35%	8.85%	155	-	155	3,500
2	23-Jun-22	3,500	-	11.19%	12.69%	219	-	219	3,500
3	23-Dec-22	3,500	583	15.44%	16.94%	296	583	879	2,917
4	23-Jun-23	2,917	583	15.44%	16.94%	247	583	830	2,333
5	23-Dec-23	2,333	583	15.44%	16.94%	198	583	781	1,750
6	23-Jun-24	1,750	583	15.44%	16.94%	148	583	731	1,167
7	23-Dec-24	1,167	583	15.44%	16.94%	99	583	682	583
8	23-Jun-25	583	583	15.44%	16.94%	49	583	632	-
			<b>3,500</b>			<b>1,411</b>	<b>3,500</b>	<b>4,909</b>	